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BellSouth Telecommunications, Inc
333 Commerce Street
Suite 2101
Nashville, TN 37201-3300

joelle.phillips@bellsouth.com

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T.R.A. DOCKET ROOM
October 4, 2004

Joelle J Phillips
Attorney

615 214 6311
Fax 615 214 7406

VIA HAND DELIVERY

Hon Pat Miller, Chairman
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37238

Re. *Petition for Exemption of Certain Services*
Docket No. 03-00391

Dear Chairman Miller.

Enclosed are the original and fourteen copies of the Direct Testimony of Kathy Blake on behalf of BellSouth. Copies of the enclosed are being provided to counsel of record.

Cordially,

A handwritten signature in black ink, appearing to read "Joelle Phillips", written over the typed name.

Joelle Phillips

JJP:ch

1 BELLSOUTH TELECOMMUNICATIONS, INC.
2 DIRECT TESTIMONY OF KATHY K. BLAKE
3 BEFORE THE TENNESSEE REGULATORY AUTHORITY
4 DOCKET NO. 03-00391
5 OCTOBER 4, 2004
6
7 Q. PLEASE STATE YOUR NAME, YOUR POSITION WITH BELLSOUTH
8 TELECOMMUNICATIONS, INC. ("BELLSOUTH") AND YOUR BUSINESS
9 ADDRESS.
10
11 A. My name is Kathy K Blake I am employed by BellSouth as Director –
12 Policy Implementation for the nine-state BellSouth region. My business
13 address is 675 West Peachtree Street, Atlanta, Georgia 30375.
14
15 Q. PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR BACKGROUND
16 AND EXPERIENCE.
17
18 A. I graduated from Florida State University in 1981, with a Bachelor of
19 Science degree in Business Management After graduation, I began
20 employment with Southern Bell as a Supervisor in the Customer Services
21 Organization in Miami, Florida. In 1982, I moved to Atlanta where I have
22 held various positions involving Staff Support, Product Management,
23 Negotiations, and Market Management within the BellSouth Customer
24 Services and Interconnection Services Organizations. In 1997, I moved
25 into the State Regulatory Organization where my responsibilities included

1 issues management and policy witness support. I assumed my current
2 responsibilities in July 2003.

3

4 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

5

6 A. The purpose of my testimony is to demonstrate the factual basis for
7 BellSouth's case for exemption of Primary Rate Integrated Services Digital
8 Network ("Primary Rate ISDN" or "PRI") Service pursuant to Tenn. Code
9 Ann. § 65-5-208(b), which allows exemption of certain services from
10 regulation

11

12 Q. WHAT ARE THE STATUTORY CRITERIA BY WHICH A SERVICE MAY
13 BE EXEMPTED FROM REGULATION?

14

15 A. Tenn. Code Ann. § 65-5-208(b) requires the Tennessee Regulatory
16 Authority ("Authority") to exempt from regulation the telecommunications
17 service for which existing and potential competition is an effective
18 regulator of the price of those services.

19

20 Q. WHAT IS PRIMARY RATE ISDN SERVICE?

21

22 A. BellSouth® Primary Rate ISDN is an intraLATA offering supported by the
23 ISDN architecture. PRI provides an ISDN-based, DS1 access to the
24 telecommunications network and includes the flexibility of integration of
25 multiple voice and/or data transmission channels on the same line. PRI

1 service uses the public switched network to carry an all-digital signal that
2 supports voice, data and video applications for businesses.

3
4 The service will provide connectivity between ISDN compatible customer
5 premise equipment ("CPE") and a serving central office. The basic
6 channel structure for BellSouth PRI is twenty-three 64 Kbps B-Channels
7 and one 64 Kbps D-Channel. The customer has the option to activate up
8 to 23 B-Channels on the first BellSouth PRI arrangement and up to 24
9 channels on additional BellSouth PRI arrangements. A Digital Data Only
10 option and an Inward Data option are also available. (See BellSouth
11 General Subscriber Services Tariff A42.3) The capacity of a PRI
12 eliminates the need for dedicated, resources, such as Direct Inward Dial
13 (DID) trunks or Direct Outward Dial (DOD) trunks that do not provide a
14 means for facilities to be used for multiple applications. PRI solves this
15 problem by automatically reallocating channels as needed for various
16 applications through dynamic call allocation. This allows channels to be
17 used for one purpose, such as voice, one minute and then reallocated for
18 video or data once the voice call is completed.

19

20 PRI Service can be used for various applications that include:

- 21 1. Providing a direct connection between a customer's PBX to their
22 telephone company central office, providing faster call handling.
- 23 2. Providing a local presence outside the local calling area of a business
24 – this application is used considerably by ISPs.

- 1 3. Providing remote high speed access to the corporate network with
- 2 analog modems or Basic Rate ISDN.¹
- 3 4 Integrating high speed Internet access with data, video and voice
- 4 communications.
- 5 5 Transmitting large amounts of data at irregular intervals, requiring
- 6 flexible bandwidth capabilities.
- 7 6 Providing dial backup links as redundant facilities for private line
- 8 service.

9

10 Q. WHAT TYPE OF CUSTOMERS USE PRI SERVICE?

11

12 A. PRI service is used by business customers for voice and data switched

13 services Business customers are particularly likely to be aware of

14 competitive pricing and to negotiate discounts. Consequently, the market

15 is likely to remain dynamic as a result of these customers' savvy demand

16 for the best available price

17

18 Q. WHAT IS THE STATUS OF PRI COMPETITION IN TENNESSEE?

19

20 A. The PRI market in Tennessee is vigorously competitive. PRI Service is

21 marketed to businesses, which is the most competitive sector of the local

22 market. As evidence of the level of choice in this market, PRI service is

23 currently provided in Tennessee by at least the 12 companies listed on

¹ ISDN – Business Service (IBS) and ISDN – Residence Service (IRS) provide a method of access to the telephone network called Basic Rate Access, which consists of the ability to access up to two 64 Kbps (B) channels and one 16 Kbps (D) channel at the service delivery point

1 Exhibit KKB-1, and perhaps other companies. The companies included
2 on the exhibit offer PRI service. Attached as Exhibit KKB-2 are printouts
3 from the websites of various companies offering PRI service in
4 Tennessee

5
6 Further, BellSouth and other carriers have engaged in numerous
7 promotions providing evidence of competitive PRI offerings. Other
8 carriers, including but not limited to AT&T, ITC^DeltaCom, IGC Telecom
9 Group and Time Warner have filed promotional offers for PRI service with
10 the Tennessee Regulatory Authority since December, 2003. Copies of
11 these filings are contained in Exhibit KKB-3.

12
13 Finally, BellSouth's own sales experience in the context of negotiated
14 contract service arrangements (CSAs) supports its view of the competitive
15 nature of PRI service in Tennessee. During the years of 1998 through
16 June, 2003, BellSouth entered into numerous CSAs involving PRI service.
17 In each of those cases, under the rules then applicable, the customer
18 indicated, as an addendum to the CSA, that a competitive alternative was
19 available to the customer for such service. These addenda demonstrate
20 actual customer experience and show that customers throughout
21 Tennessee have competitive alternatives for PRI service.

22
23 The large number and variety of providers of this service, and the
24 customers' own experiences as set forth in CSA addenda, are strong
25 evidence of the competitive nature of PRI services in Tennessee.

1 Q. IS PRI SERVICE PROVIDED BY COMPETITORS IN TENNESSEE
2 SIMILAR TO THAT OFFERED BY OTHER PROVIDERS?

3
4 A. Yes, PRI service offered by different providers must be similar because, to
5 be useful, it must work with the customers' equipment, such as PBX, and
6 it must work with the switch to which it is connected. These equipment-
7 driven constraints require that the service offered by providers be
8 somewhat standardized in nature. PRI Interface equipment is based on
9 international recommendations and standards as outlined by industry-wide
10 standard setting organizations. Switch vendors build their PRI interface
11 equipment and related features in accordance with these national
12 standards.

13
14 Q. ARE THERE ALTERNATIVES TO PRI SERVICE?

15
16 A. Yes. Business customers constantly re-evaluate their communications
17 needs and, depending on the relative pricing, may choose to use
18 alternatives to accomplish their business needs. In other words,
19 businesses are changing their business structure from location-based
20 (which utilizes PRI) to an anywhere, anytime business structure. For
21 example, wireless and DSL services can be used to replace PRI. The
22 wireless phone replaces the voice functionality of PRI. Business can
23 replace PRI data functionality by allowing Internet access and Virtual
24 Private Network (VPN) services using a broadband connection such as
25 those using Internet Protocol to provide high-speed data connectivity.

1 Q IS THE NUMBER OF COMPETITORS AN EFFECTIVE REGULATOR OF
2 THE PRICE OF PRI SERVICES?

3

4 A. Yes. The fact that there are so many PRI providers is evidence that, not
5 only are there choices of providers, but there are also pricing choices
6 Customers can chose from a variety of providers and from a variety of
7 pricing formats when choosing PRI service. Given the number and variety
8 of competitive alternatives available to customers in Tennessee, any
9 provider of PRI service in Tennessee would be forced by the market to
10 consider the competition when establishing prices for its PRI services in
11 light of the array of choices available to Tennessee customers

12

13 Q. HOW IS PRICING INFLUENCED BY THE NUMBER OF COMPETITORS
14 IN A MARKET?

15

16 A. The more competitors there are providing a given service, the more
17 pressure there is for providers to offer pricing alternatives. Examples of
18 pricing alternatives are promotions (reduced prices for a limited time),
19 discounts and offers of reduced pricing for combinations of services All of
20 these alternatives have been used by BellSouth as well as other providers
21 in marketing PRI service in Tennessee.

22

23

24

25

1 Q HOW DOES INDUSTRY STANDARDIZATION FOR PRI AFFECT
2 PRICING?

3

4 A. As I discussed above, the service itself does not differ from provider to
5 provider, and therefore, competition for price is essential to winning a
6 customer's business. Carriers also work with attractive bundles of
7 services to provide PRI competitively, for example, NewSouth's "Lucky 7"
8 PRI offering, which BellSouth understands includes multiple PRI channels,
9 local, long distance and Internet access..

10

11 Q. HOW HAS BELL SOUTH RESPONDED TO THIS COMPETITION IN
12 PRICE?

13

14 A. BellSouth has negotiated numerous CSAs to provide discounted pricing in
15 response to vigorous competition. In addition, BellSouth has offered
16 various promotions including PRI as part of bundled packages. A list of
17 BellSouth's promotions of PRI service or including PRI service is attached
18 as Exhibit KKB-4.

19

20 Q. WHAT TYPE OF RELIEF IS BELL SOUTH SEEKING IN THIS DOCKET?

21

22 A. BellSouth seeks exemption under the statute in order to obtain the same
23 flexibility in its pricing that currently exists among BellSouth's competitors.
24 While I am not an attorney, I understand that BellSouth will seek an order
25 in this docket exempting PRI service to the full extent permitted under the

1 statute with the following caveats: First, unlike its competitors, BellSouth
2 will be prohibited from pricing its PRI services below cost. Second, unlike
3 some of its competitors, BellSouth will publish a public price list indicating
4 the price of its PRI services. Finally, BellSouth will provide notice to
5 existing customers of any increase in pricing 30 days prior to any such
6 increase.

7

8 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

9

10 A. Yes.

11

12

13

14

15

16 #550376

17

Companies Offering PRI Services in Tennessee

AT&T
MCI
Sprint
XO Communications
Time Warner Telecom
US LEC
EPB Telecom
ITC^DeltaCom
Aeneas
New South
NuVox
Intermedia

Source Information obtained from customers and included with Contract Service Arrangements (CSAs) filed with the TRA, plus publicly available advertising.

**Primary Rate ISDN Services Offered by
BellSouth's Competitors**

Attached are printouts from websites of the following companies describing their
PRI services:

AT&T
MCI
Sprint
XO
Time Warner
US LEC
EPB Telecom
ITC^DeltaCom
Aeneas
NewSouth
NuVox
Intermedia



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Defense Agencies
National Intelligence

Contract Vehicles

Contracts Overview

FTS2001 Crossover

MAAs

>Contract Summary
>Program Overview
>Services
>Availability by City
>Why AT&T Local
>User Material

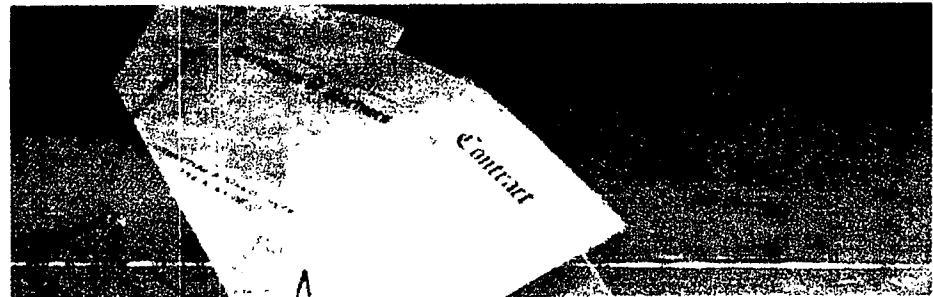
Other GSA GWACs

GSA Schedules

Agency-Specific BPAs

Other Contract Vehicles

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Metropolitan Area Acquisitions (MAAs)

ISDN: BRI and PRI

The AT&T Integrated Services Digital Network (ISDN) carries data at significantly higher speeds, enabling your agency to perform multiple tasks simultaneously. Surf the Internet, take an incoming call or fax a document all at the same time. Eliminate the need for extra (old telephone service) lines as well as dedicated voice or data access lines.

Unique call handling features of ISDN simplify your agency communications. Plus, your telephone set can be configured with multiple appearances of the same number, or handle several calls at the same time.

ISDN is available in two forms: Basic Rate Interface (BRI) for small user groups and Primary Rate Interface (PRI) for larger groups.

ISDN BRI

The telephone line is divided into three digital channels: two "bearer" (B) channels to transmit voice and data plus one 16 Kbps "delta" (D) channel to transmit control and signaling information.

How you benefit:

- Higher Speeds - Send and receive data four times faster than traditional phone modems
- More Capacity - Combine channels to send large or data-sensitive files, such as graphics, audio or even video. Digital transmissions provide fewer errors

Features:

- Caller ID - Display the telephone number of the calling party. Station equipment must have Caller ID capabilities
- Six-way conferencing - Establish a conference call for a maximum of six parties without assistance from an attendant.
- Line Hunting - Route incoming calls to an available line in a predetermined sequence

ISDN PRI

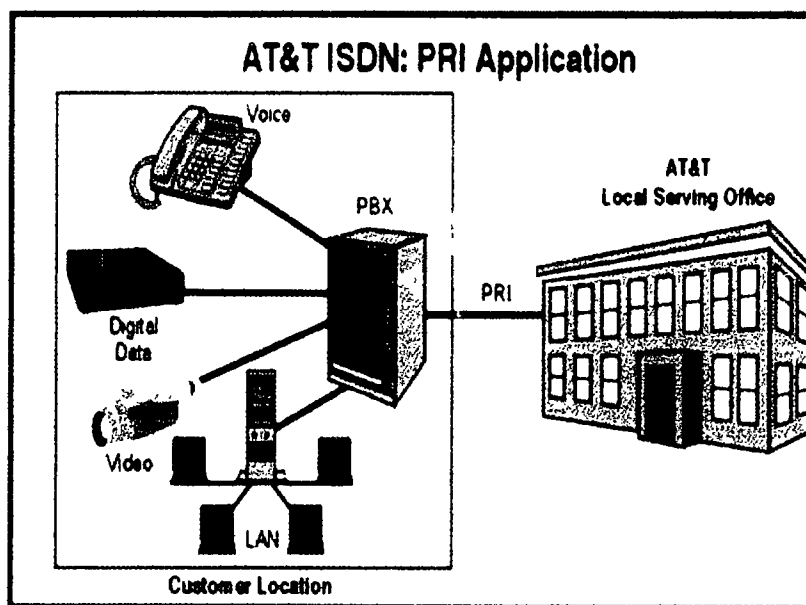
High capacity connections between your PBX and central office facilities or other network switches are possible with AT&T ISDN Primary Rate Interface. It can replace a T1 line for voice and/or data. With 1.544 Mbps of bandwidth, PRI provides 23 B channels for voice transmissions and one 64 Kbps D channel for control and signaling information.

How you benefit:

- Improved functionality. Manage communications and increase efficiency.
- Streamlined operations. Get one facility for local toll and long distance.
- Increased efficiency. Carry more traffic using fewer trunks, since every trunk for any type of call - local, long distance, voice, data, incoming, and outgoing.
- Faster connections. High-speed data channel signaling and "look ahead" routing provides better performance.

Achieve maximum efficiency using the call-by-call service selection capability to ensure that the best trunks are available for all calls. ISDN PRI also supports the following trunk types:

- **Direct Inward Dial (DID)** - Incoming calls terminate to an extension behind a PBX, eliminating the need for an attendant for call completion. The service is one way only.
- **Direct Outward Dial (DOD)** - Users stationed behind customer premise equipment (channel bank or PBX) can directly dial out from their extensions with assistance of an attendant. The service is one way only.
- **DID/DOD** - Two-way trunking. DID and DOD calls can be placed on each channel in the group.
- **Combo** - Two-way trunk group for DOD dialing from station users behind a PBX. Incoming calls from an attendant are allowed. The service does not allow direct completion to an extension behind the PBX.





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- ! All Products & Services
- ! Customer Center
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! **Voice Services** | Data and IP Services | Network Access | **ORDER NOW**

Voice Services

AT&T Business Network provides your business with one completely integrated and feature-rich voice network that handles all of your voice needs, including Local, Long Distance, Toll-Free Calling Card.

LONG DISTANCE

You'll benefit from one cost-efficient calling plan for both domestic and international service covering dedicated and switched, and inbound and outbound traffic, all with industry-leading reliability and a broad spectrum of advanced features.

Switched (Basic) Service

For smaller offices, retail stores, branch offices and other locations with low to moderate volume. This option requires no special equipment — just regular phone lines that support standard telephones, faxes, or modems.

Dedicated (T1-Based) Service

Ideal for headquarters, larger offices, call centers, and other locations with a high volume of long distance calls. This service works on high-speed dedicated T1 access facilities connected directly to the AT&T Network.

LOCAL

AT&T Local Voice options encompass an extensive range of calling services and features, world-class reliability with the kind of high-performance capabilities that optimize employee productivity — all fully integrated into your AT&T Business Network plan.

Local Lines and Trunks

For businesses that use a PBX, Key System, computer modem, fax machine, or just plain telephone service, and do not need the capacity of dedicated T1 access, this is a full-featured, economical alternative for local service. Depending on the type of phone equipment you use, you can connect to AT&T's fiber optic network using our Business Line, Key Line, Business Trunks service with full functionality and enhanced calling features.

Dedicated (T1-Based) Service

Your most demanding local calling needs, including outbound, inbound or two-way service, can be easily accommodated with 24 dedicated voice paths per location via AT&T DS-1 Digital Trunk Facilities. To utilize this service, your telephone equipment must have a Digital Trunk Card, or be capable of supporting one.

TOLL-FREE

AT&T's Toll-Free Services go way beyond simply picking up the tab for customer calls. They are also an invaluable tool for customer service and marketing efforts. AT&T also provides the tools that allow you to manage toll-free networks with incredible precision — helping you

more calls and giving you control over how they're processed.

Toll-Free Advanced Features

AT&T Toll-Free Advanced Features can be added to any of our toll-free services to provide announcements, routing, transfer and control features designed to your specifications, customize your toll-free service to best meet the needs of your business and the customer calling you. Click here to learn more about these advanced features

CALLING CARD

As part of your AT&T Business Network, Calling Cards provide domestic and international privileges, with essential productivity features, for business travelers, mobile employees, that works from home remote offices.

Order Online

Order AT&T Business Network online now and take advantage of these benefits:

- Instant price quotes
- Convenient help features
- Live ordering assistance
- Real time contracts

 **ORDER**

Request a Free Consultation

If you need assistance with your order, or have specialized needs, an AT&T Representative is available to help.

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INTEGRATED OFFERS
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HOSTING
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BUSINESS CONTINUITY & SECURITY
VOICE
ACCESS & LOCAL
PROFESSIONAL SERVICES

The ideal solution for heavy inbound traffic.

AT&T now offers businesses, with heavy inbound calling traffic, the ideal solution for their special needs. AT&T PrimeConnect is a multiple T-1 level switched service that provides access to your customers nationally via trunking from your local AT&T Central Office at economical prices. PrimeConnect is delivered to your equipment as a digital handoff.

AT&T PrimeConnect is best suited for handling heavy inbound-only traffic, especially in the case of Enhanced Service Providers, ESP's, as well as specialized application providers.

AT&T PrimeConnect offers delivery to you of up to two rate centers per T-1. AT&T PrimeConnect also delivers multiple rate centers carried over numerous T-1's via a single trunk group thereby allowing you to serve multiple end users while lowering your operating costs.

FEATURES & BENEFITS

With AT&T PrimeConnect, you get:

- The most service for less: less money, less time, and less aggravation
- Trunk-side access to your local AT&T Central Office at an economical price
- Lower your operating costs with multiple rate centers
- An exceptional call completion rate
- 24-hour, end-to-end network monitoring by our state-of-the-art Network Management Center
- Support from our centrally managed customer service operations, designed to expedite the resolution of your service

AT&T PrimeConnect is ideal for any business that demands intense inbound applications, such as:

- Enhanced Service Providers
- Internet Service Providers
- Application Service Providers
- E-mail platform Services
- Voice mail and personal attendant services

Request Additional Information

Send us your questions/comments on this service

Product Brochure

AT&T PrimeConnect

Additional Information

J.D. Power & Associates Award for Customer Recognition

AT&T Local Network - FAQ

- Any other heavy inbound calling application

OPTIONS

- Speed Calling

PRICING

AT&T Prime Connect Service requires customization and tailoring to your environment. For further information, you can contact an AT&T representative by calling 1-800-222-0400

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PROFESSIONAL SERVICES

The scalable digital trunk connection to unsurpassed network reliability-competitively priced.

Mid-sized businesses--and larger businesses that need to add voice capacity--can benefit from a digital trunk solution, but may not need all the capacity of 24-channel T1 service. If you have a PBX or PBX-like equipment* and need 12-23 voice channels per facility, AT&T Prime Digital Trunk service is the flexible local solution for you.

AT&T Prime Digital Trunk service is our premier fractional digital trunk service. That means you pay for only the number of voice channels you need, from 12 to 23 voice channels per facility. Choose outbound, inbound, or two-way service. And get T1 access to the high quality and unsurpassed reliability of the AT&T network.

If you have analog trunk service to your PBX*, you can move up to a new level of performance, quality, and reliability with AT&T Prime Digital Trunk. Want to **increase reliability** with a backup to your primary service? With AT&T Prime Digital Trunk you get the additional capacity you need now, and freedom to expand easily in the future.

* Must have or be capable of adding a Digital Trunk Interface card.

FEATURES & BENEFITS

Take advantage of our competitive Local Voice Service rates, and aggregate your usage across AT&T-serviced locations for maximum volume discounts

- Pay only for the capacity you need now, and expand your service easily as your business grows
- Enjoy clear, simple pricing and billing
- Keep your existing telephone numbers and dialing procedures
- Rely on the AT&T Network, the most advanced, self-healing fiber-optic network with exceptional uptime and 24-hour, end-to-end network monitoring
- Depend on our centrally managed customer service operations, designed to expedite the resolution of your service questions, as well as process orders for changes and upgrades in your service

OPTIONS

- PrimeLink
- Directed Call Pick-Up
- Distinctive Ringing

Request Additional Information

Send us your questions/call this service

Product Brochure

AT&T Prime

Additional Information

J. D. Power & Associates
Award Over Recognition

AT&T Local Voice
- FAQ

- Caller ID
- Speed Calling
- Hunting
- Remote Access to Call Forwarding
- Remote Call Forwarding
- Call Waiting
- Call Rejection
- Call Pick-Up
- Call Hold
- Call Forwarding
- Three-Way Calling
- Call Transfer

PRICING

AT&T Prime Digital Trunk Service requires customization and tailoring to your environment. For further information, you can contact an AT&T representative by calling 1-800-222-0400.

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PROFESSIONAL SERVICES

State-of-the-art transport for all ISDN video, data, and voice.

In cutting-edge businesses, employees need the networking power to get in touch through the corporate LAN or the Internet. They need videoconferencing to see as well as hear their colleagues when collaborating on a project. And they need exceptional reliability to stay in touch day or night.

Besides exceptional quality and cost-saving local service, AT&T PrimePlex supports solutions such as network disaster avoidance, videoconferencing, instantaneous document retrieval and high-speed data.

ISDN can be confusing. AT&T takes the confusion out of ISDN, offering service packages to match the most frequently requested applications. All ISDN services are based on 64Kbps channels that can be grouped together for higher data throughput or bandwidth-hungry video demands.

FEATURES & BENEFITS

With AT&T PrimePlex, you can.

- Select from clear, simple pricing plans that match your applications
- Take advantage of our competitive Local Voice Service rates, and aggregate your usage across AT&T-serviced locations for maximum volume discounts
- Enjoy a single bill for all your AT&T PrimePlex locations
- Connect to the AT&T Network, the most advanced, self-healing fiber-optic network with exceptional uptime
- Rely on 24-hour, end-to-end network monitoring by our state-of-the-art Network Management Center
- Depend on our centrally managed customer service operations, designed to expedite the resolution of your service questions, as well as process orders for changes and upgrades in your service

AT&T PrimePlex supports:

- Call Centers
- LAN-to-LAN Connections
- Conference Room Video

Request Additional Information

Send us your questions/call this service

Product Brief

AT&T PrimePlex

Award Overview

J.D. Power & Associates
Award Overview
Recognition

PBX Reprograph Customer Profile Checklist

AT&T Local Area Network FAQ

- Inward-Only Data (non-Internet traffic)
- Internet Access (outward only)

OPTIONS

- PrimeLink
- Directed Call Pick-Up
- Distinctive Ringing
- Caller ID
- Speed Calling
- Hunting
- Remote Access to Call Forwarding
- Remote Call Forwarding
- Call Waiting
- Call Rejection
- Call Pick-Up
- Call Hold
- Call Forwarding
- Three-Way Calling
- Call Transfer

PRICING

AT&T PrimePlex requires customization and tailoring to your environment. For further information, you can contact an AT&T representative by calling 1-800-222-0400.

AT&T
local
services



Benefits

- A high quality ISDN-based digital trunking service
- Handles voice and switched data on the same trunk
- Call-by-Call channel allocation provides efficient use of facilities
- Supports all local and intra/LATA calling, as well as long distance and international
- All local usage is combined for volume discounts under generous term plans

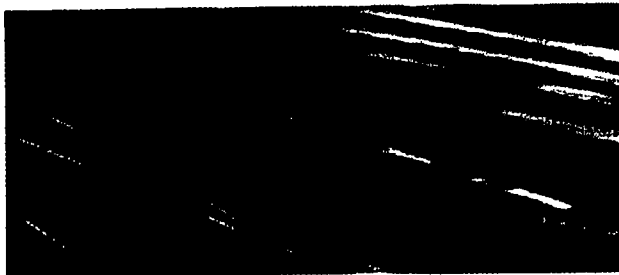
AT&T PrimePlex Service: Your Local Voice *and* Switched data Connection

If your business relies on both local voice *and* high-performance switched data connections – and you can't afford to compromise reliability and service – the solution is AT&T PrimePlex Service. It's an advanced ISDN-PRI digital trunking service that can actually cost less than similar service from the local phone company, while supporting your business with AT&T-quality dependability.

The efficiency of ISDN

AT&T PrimePlex connects your PBX directly to the AT&T Local Services Network via an ISDN-based T1.5 facility that provides 23 'bearer' channels and one 'control' channel. The 23 bearer channels (each approximately equivalent to a typical phone line) can be used for any combination of voice, switched data, or video transmissions. There's no need to set aside separate channels for different services; with ISDN the channels are allocated automatically, on a call-by-call basis. That allows you to make the best possible use of your available capacity.

Better still, to provide for bandwidth-intensive switched data needs, you can combine multiple 64Kbps 'bearer' channels into a single high-bandwidth connection for the duration of the transmission. After the transmission, the channels are free for other voice or switched data calls.



Full local services, plus long distance

AT&T PrimePlex offers outbound, inbound, or two-way service with 23/24 voice and data paths per T1 facility and provides the full range of local calling, including local toll calls (IntraLATA), 411, 911, outgoing 8XX toll-free and dial-0 access to the local operator. You can also use the same connection for your AT&T Long Distance and AT&T International calling, creating a complete end-to-end calling solution.

More attractive discounts

A single invoice with savings and discounts based on your combined AT&T PrimePlex line and toll calling volume. You can contract for service under 1-, 2- or 3-year term plans – the longer the term, the greater your volume discount.

Simplified Billing

To spare you paperwork, AT&T PrimePlex does everything through a single bill, which includes a summary of your monthly charges, and a one-check remittance. If you have a number of accounts or offices, you can consolidate bills from those locations onto one invoice, for streamlined centralized handling a week.

Call detail on your local usage is also available on monthly CD-ROM or floppy disk, for use in analysis, or as records of your call traffic.

AT&T Fiber Performance, AT&T Reliability

With AT&T PrimePlex, your local voice and switched data transmissions are carried on AT&T's all-digital fiber-based network for world-class performance and reliability. What's more, the SONET ring architecture of the network provides multiple routes for each call. And, like all the rest of the AT&T Worldwide Network, your local network is closely monitored by AT&T network operations 24 hours a day 7 days a week.

Ask AT&T

To learn more about AT&T PrimePlex Service, just ask your AT&T Account Executive or visit our Website at www.att.com/local



AT&T
local
services



AT&T PrimeXpress: Your All-Digital Local Service Connection

If your business needs a reliable, high-performance local service connection – and wants to reduce costs at the same time – look into AT&T PrimeXpress. It's a premier digital trunking service that can actually cost less than similar service from the local phone company, and offer you an extra edge in convenience, with AT&T reliability.

Create a one-stop solution

AT&T PrimeXpress connects your PBX directly to the AT&T Local Services Network via a digital T1 facility that can handle up to 24 simultaneous voice paths.

AT&T PrimeXpress offers outbound, inbound, and data paths per T1 facility and provides the full range of local calling, including local toll calls (IntraLATA), 411, 911, outgoing 8XX toll-free, and dial-0 access to the local operator. Better yet, you can also use the same connection for your AT&T Long Distance and AT&T International calls, giving you a complete end-to-end calling solution.

More attractive discounts

A single invoice with savings and discounts based on your combined AT&T PrimeXpress line, local toll calling volume. You can contract for service under 1-, 2-, or 3-year term plans – the longer the term, the greater your volume discount.

Benefits

- A high-quality digital trunking service.
- Can be less expensive than local phone company service.
- Supports all local and IntraLATA calling, as well as long distance and international.
- All local usage is combined for volume discounts under generous term plans.
- AT&T Fiber-based Network provides world-class reliability.



Simplified Billing

To spare you paperwork, AT&T PrimeXpress does everything through a single bill, which includes a summary of your monthly charges, and a one-check remittance. If you have a number of accounts or offices, you can consolidate bills from those locations onto one invoice, for streamlined centralized handling.

Call detail data on your local usage is also available on monthly CD-ROM or floppy disk, for use in analysis, or as records of your call traffic.

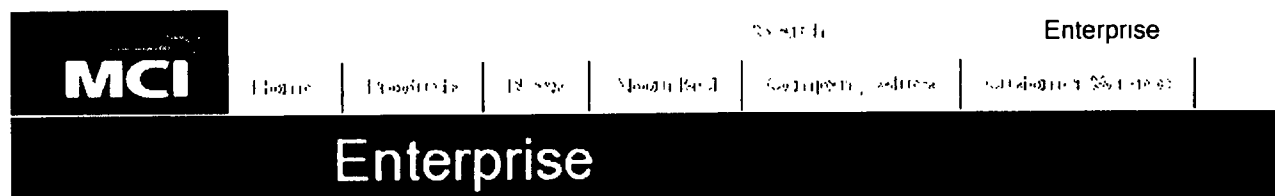
AT&T Fiber Performance, AT&T Reliability

With AT&T PrimeXpress, your local service is carried on AT&T's all-digital, fiber-based network, for world-class performance and reliability. ... more the SONET ring architecture of ... network ... multiple routes for each call. And, like all the rest of the AT&T Worldwide Network, your local network is closely monitored by AT&T network operations, 24 hours a day, 7 days a week.

Ask AT&T

To learn more about AT&T PrimeXpress Service, just ask your AT&T Account Executive. Or visit our Website at www.att.com/local





Local ISDN-PRI

Local Integrated Services Digital Network/Primary Rate Interface (ISDN-PRI) provides a high-speed, connection to the MCI network. Local ISDN-PRI supports voice, data, video, and applications such as Access, Remote LAN Access, Call Centers, Disaster Recovery, and File Transfer. This service supports simultaneous voice and digital data calls over an industry standard primary rate interface T1 (1.544 Mbps).

Managed Services

Voice

- Local
 - Business Lines
 - Trunks
 - Full Service T1
 - Local ISDN PRI
- Outbound Long Distance
- Calling Cards
- Toll Free
- Conferencing
- SkyTel Wireless Services
- Contact Center Services
- MCI Advantage
- Internet
- Data
- Satellite
- Government Services
- Wholesale Services
- All Products
- Partner Center
- Resource Center
- Manage My Account
- Customer Service
- Contact Us


Which Businesses Can Use Local ISDN-PRI?

Local ISDN-PRI is ideal for


- Medium to Large Size Business customers
- Customers needing clear 64 Kbps for faster call setup for voice/data or video

Why Local ISDN-PRI?

- **Flexibility** Local, long distance, voice, and digital data calls are provided over the same T1 connection. Customers can also establish high-speed digital connectivity instantly. Local ISDN-PRI provides connectivity when you need it and connectivity where you need it.
- **Faster call setup.** A separate high-speed signaling channel means callers receive faster call setup.
- **Trunking efficiency.** The faster call setup and ability to support multiple call types can result in a reduction in the number of trunks required.
- **The power of information.** The ability to receive Caller ID information on inbound calls makes Local ISDN-PRI ideal for Call Center applications. Local ISDN-PRI allows you to access account information for your customers more efficiently.
- **Low rates.** Competitive local service rates and discount plans are available. MCI long distance customers on Local ISDN-PRI receive the benefits of on-net pricing.
- **Enhanced features.** These help businesses operate more effectively and efficiently. These features include:
 - **Non-Facilities Associated Signaling (NFAS).** NFAS is the ability to have a D-channel to provide the signaling and control of other PRI channels. This allows the other PRI channels to utilize the D-channel for traffic.
 - **Backup D-Channel.** When utilizing NFAS, it's important to realize that the failure of the D-channel will result in failure of all PRI channels controlled by that D-channel. The backup D-channel provides customers with the mechanism to automatically switch over from the primary D-channel to the backup D-channel if the active D-channel fails.
 - **Caller ID.** Provides customers with the calling information of inbound calls. The customer must be properly equipped to view this information.
 - **Call by Call Service Selection.** The ability, on a per-call basis, to indicate the type of service required without the need to dedicate specific channels for specific call types. (Public inbound, voice, and data are the call types supported.)
 - **Virtual Facility Groups (VFGs).** VFGs allow for the allocation of circuit capacity for a specific type of service (inbound and outbound calls).


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Enterprise



Full Service T1

MCI was one of the first to offer customers a full service solution for their communications needs. As a pioneer, MCI has a proven track record in meeting business customers' needs.

MCI's Full Service T1 (FST1) product is a T1 trunk delivering 24 multi-use channels. With MCI's Full Service T1 product, your T1 becomes the single interface for all your telecommunications needs.

Which Businesses Can Use Full Service T1?

FST1 is ideal for

- Medium Size Business customers needing an integrated communications solution
- Medium Size Business customers looking for true one stop shopping

Which Applications Does MCI Full Service T1 Support?

- **Local:** Digital Trunks - Basic, and/or Direct Inward Dialing
- **Long Distance:** Outbound/Inbound
- **Data:** Frame Relay, Private Line, Internet, ATM
- Or all of the above

- ▶ **Managed Services**
- ▼ **Voice**
 - ▼ **Local**
 - Business Lines
 - Trunks
 - Full Service T1
 - Local ISDN PRI
 - ▶ Outbound Long Distance
 - ▶ Calling Cards
 - ▶ Toll Free
 - ▶ Conferencing
 - ▶ SkyTel Wireless Services
 - ▶ Contact Center Services
 - ▶ MCI Advantage
- ▶ **Internet**
- ▶ **Data**
- ▶ **Satellite**
- ▶ **Government Services**
- ▶ **Wholesale Services**
- ▶ **All Products**
- ▶ **Partner Center**
- ▶ **Resource Center**
- ▶ **Manage My Account**
- ▶ **Customer Service**
- ▶ **Contact Us**



Networking

The voice, data, and video
option for you



ATM

Very fast packet switching technology delivers up to 10 Gbps data transport for voice, data, and video
Domestic ATM, more



Frame Relay

Move high volumes of data, interconnect local area networks, and connect to the Internet
Global Frame Relay, more



Hardware & Equipment

Promote 24/7 uptime with PBX (private branch exchange) phone systems, line and wiring protection, and equipment hosting facilities
Digital PBX Trunks, more



ISDN

Broadband Internet connection allows simultaneous phone conversations and Internet access—all at high speed
ISDN, more



Private Lines

Private voice, data, and video transmission service featuring competitive rates, international options, and bandwidth flexibility
Global Private Line, more



Security

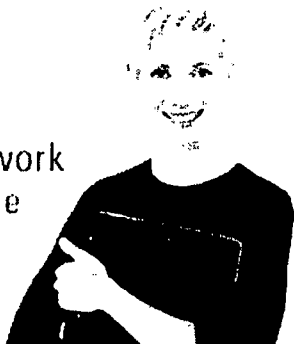
Protect against disastrous security breaches with firewall protection, intrusion detection, and managed security services
Firewall - CPE-based, more

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ISDN

The high-speed work
horse for everyone



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Overview

Details

In today's competitive environment, businesses may be sunk without a reliable high-speed digital network that connects them to the outside world. Boost business productivity with the speed and flexibility of Sprint ISDN (Integrated Services Digital Network), a transmission technology for delivering business-quality voice, data, and video.

Fast digital communications means efficiency. Employees are more productive and business processes are streamlined. That translates into better service to your customers — the key to business success.

ISDN delivers all that by dividing standard phone circuits into multiple channels that more efficiently use circuit capacity. As a result, Sprint ISDN may help your business:

- **Save time** — Operate at speeds up to four times faster than conventional modems
- **Help to manage expenses** — Flat-rate pricing means you pay the same low service charge every month, regardless of usage
- **Boost productivity** — Simultaneously work on the Internet while talking on the phone or sending faxes
- **Save money** — Consolidate multiple dial-up Internet connections into a single connection service

BRI (Basic Rate Interface)

Speed Provides two channels for speeds up to 128 Kbps

Uses Voice access
Internet access
Integrated data and voice
Telecommuter/remote LAN (local area network) access
Video conferencing
Key system trunks
Disaster recovery/backup

PRI (Primary Rate Interface)

Provides 24 channels for speeds up to 1.54 Mbps

Internet service provider (ISP) traffic aggregation
PBX (private branch exchange) trunks
Remote LAN access
Disaster recovery/backup

Call centers
Video conferencing
Security/alarm services

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Next Steps

- Call us at 1-800-370-6105
- Contact us online

Related Solutions

- Sprint Dedicated Voice (PRI) Package
- Sprint DSL/Voice Package
- Sprint Complete AccessSM

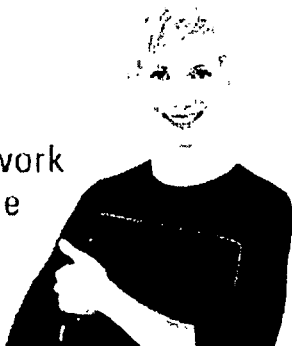
Related Products

- Dedicated Internet Access
- Dial Internet
- DSL for Business



ISDN

The high-speed work
horse for everyone



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Overview

Details

Sprint ISDN (Integrated Services Digital Network) delivers the high-speed connection your business requires to compete successfully. No other service matches the versatility of Sprint ISDN to satisfy such a wide range of applications and telecommunications needs at comparable cost. To meet your needs, Sprint ISDN comes in two flavors: BRI (basic rate interface) and PRI (primary rate interface), and provides the following benefits:

- **Availability** — Sprint ISDN uses existing phone lines and is available in most areas
- **Flexibility**
 - **ISDN BRI** — Connect up to eight devices (phones, fax machines, computers, video devices, etc.) to a single ISDN BRI line, each with its own number so calls connect automatically. Use any two devices simultaneously, or temporarily bond channels together for even faster Internet, data transfer, or video sessions.
 - **ISDN PRI** — Dynamically assign each of PRI's 24 channels to voice, data, or video uses as necessary. Bond channels together for high bandwidth applications, up to a full 1.54 Mbps. Aggregating both ISDN and analog traffic on one line, this is especially useful to Internet service providers (ISPs).
- **Reliability** — Based on international standards, ISDN provides proven, reliable communications worldwide with the ease of a dialed phone call.
- **Digital end-to-end solutions** — Sprint and other carriers' networks are 100 percent digital for clear, virtually error-free communications.
- **Equipment choices** — Recognized standards mean you can choose equipment from a wide variety of vendors with assured interoperability. Use ISDN-rated equipment for ISDN capabilities and speeds while retaining the ability to connect existing analog phones and faxes to your Sprint ISDN service.
- **Speed**
 - **ISDN BRI** — Substantially faster than analog 28.8-Kbps and 56-Kbps modems for high-speed Internet access and large file transfers.
 - **ISDN PRI** — At 1.54 Mbps, speeds are as fast as a T1 private line but much more versatile.
- **Cost savings** — Enjoy the ability to reduce overall business costs by handling communications and related business processes faster with high-speed Sprint ISDN.

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Next Steps

- Call us at 1-800-370-6105
- Contact us online

Related Solutions

- Sprint Dedicated Voice (PRI) Package
- Sprint DSL/Voice Package
- Sprint Complete AccessSM

Related Products

- Dedicated Internet Access
- Dial Internet
- DSL for Business



ISDN

The high-speed work
horse for everyone



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Overview

Details

Coming in two flavors—BRI (basic rate interface) or PRI (primary rate interface)—Sprint ISDN meets a wide variety of business applications. Companies of every size and in every industry boost productivity and manage costs by

Benefits

Switching to ISDN BRI for high-speed solutions for small business, individual, and small group applications such as

Voice access
 Internet access
 Telecommuting and remote LAN (local area network) access
 Disaster recovery/backup
 Video conferencing
 Security/alarm services
 Point-of-sale

Switching to ISDN PRI for cost savings and versatile solutions in handling high-volume applications such as

Internet service provider (ISP) traffic aggregation
 PBX (private branch exchange) trunks
 Call centers
 Disaster recovery/backup
 Video conferencing
 Security/alarm services

Next Steps

- Call us at 1-800-370-6105
- Contact us online

Related Solutions

- Sprint Dedicated Voice (PRI) Package
- Sprint DSL/Voice Package
- Sprint Complete AccessSM

Related Products

- Dedicated Internet Access
- Dial Internet
- DSL for Business

Voice access

Sprint ISDN features functionality, speed, call quality, and simultaneous multi-use capabilities that boost users' productivity while saving you valuable time and money compared to standard analog service.

For example, consider a 10-agent independent agency that represents several major insurance carriers. They switched from analog to ISDN BRI service to integrate and speed its communications. Before the switch, the company's agents spent much of their time talking on the phone with clients, but with limited lines, they often couldn't handle client questions or policy service matters while on the call. They would often have to hang up, do their research, and call back—frequently missing the client. After switching to Sprint ISDN BRI, the agency assigned one BRI line to each agent—a move that resulted in a significant reduction in callbacks. Agents talk with clients while using a dial-up Internet connection to query insurance carrier databases for answers about rates, underwriting rules, claim status, and the like. Multiple call appearances mean agents don't miss important client calls when on the phone. Customers get better, faster service and agents accomplish more in fewer calls. In a key system environment, ISDN can be used to carry the key trunk.

Internet access

Companies of all sizes realize that the Internet is essential for communications, managing supplier and partner relationships, serving customers, and reaching new ones. Sprint ISDN provides fast, reliable, low-cost connections to effectively use the Internet for business.

applications like

- Providing company information
- Providing marketing material to customers
- Reducing operating costs
- Highlighting promotions or special deals
- Selling products online

As an example, a retail store developed a Web site for engaging in e-commerce. The store currently has a single line. When a customer references the store's Web site, employees cannot access the site at the same time. This causes great inconvenience. To solve the problem, the store purchased a Sprint ISDN BRI line, which allows them to simultaneously access the Internet and use the phone.

Telecommuting and remote LAN access

Companies and workers embrace telecommuting as a win-win solution that boosts productivity, reduces costs, and helps attract and keep good people. Under Clean Air laws, moreover, companies in large metropolitan areas see telecommuting as a way to lower pollution levels by reducing automobile traffic. Sprint ISDN BRI empowers a new wave of teleworkers who communicate with colleagues, customers, and the company LAN effectively from their home or remote office just as they would from their company desk.

A major computer solutions company widened its desirability as an employer and bolstered its image as good environmental citizen by letting more than 400 of its engineers, programmers, and managers work from home. Company-supported ISDN lines in employee homes provide a high-speed connection to the corporate LAN plus versatile voice, fax, and data communications. Employees have greater flexibility in choosing their work schedule and location without sacrificing the computing speed and functionality they enjoy at the office. As a result, the company can recruit and retain top employees in the tight high-tech labor market while cutting costs and absentee rates.

Disaster recovery/backup

Network downtime is costly, risks loss of customers, and can bring business operations to a halt. Sprint ISDN service represents a solid, viable solution for backing up networks carrying mission-critical traffic like financial transactions, customer orders, and sales information. At a fraction of the cost of a separate leased line, ISDN service reestablishes lost communications when disaster strikes.

A financial services company, for example, relies on frame relay service to link its corporate headquarters and branch offices. Transactions must flow smoothly without interruption to keep pace with business and not lose sales to competitors. When the company went looking for the best means to back up its wide area network, it chose ISDN PRI because of its speed and low cost. Now, if a router detects a network failure it automatically dials an alternative connection using ISDN PRI. Business continues almost without interruption while network service is restored.

Video conferencing

Face-to-face meetings via video conferencing can improve consensus-building and decision-making, not to mention saving on travel costs. Sprint ISDN fits exceptionally well with video conferencing to both the conference room and the desktop. Using PRI or multiple BRI lines, channel bonding lets dynamic bandwidth allocation support the high transmission rates (typically 64 to 384 Kbps) video requires. And when not used for video, channels can handle other data or voice uses. Using PRI's D channel, moreover, your employees can exchange supporting information (for example, text and graphic files) while video conferencing.

ISDN proved helpful in improving customer service and cutting costs in a large regional bank's mortgage department. Each of the bank's 100 branch locations had just one dedicated mortgage loan officer. That meant that when a branch's loan officer was unavailable, customers couldn't be served, even though loan officers in other branches often sat idle. To solve the problem, bank managers centralized the loan specialists and placed video conferencing kiosks in each branch. Dial-up ISDN service (BRI in small branches, PRI in larger) connects kiosks to the central location. Now customers can interact face-to-face with a mortgage loan expert via these

customers can interact face-to-face with a mortgage loan expert via these terminals. More customers are served, and the mortgage department needs fewer loan officers because workload is evenly distributed.

Security/alarm services

Security protection often requires integrating and transmitting information from multiple surveillance devices such as video cameras and intrusion detectors to a monitoring center. Sprint ISDN provides the high-bandwidth, versatile communications these systems need to protect your personnel and property.

A city school system dramatically improved classroom safety and security plus cut insurance costs by using ISDN BRI lines to connect surveillance systems at its 44 schools to a central monitoring station. Using BRI's three channels, security cameras provide continuous video feeds over one channel, while alarm control information from motion detectors, heat sensors, and other sources are sent on a second channel. Technicians at the central station monitor school activity around the clock. After the security system was installed, burglaries, vandalism, and other crime were quickly brought under control, and the school administration saved thousands of dollars per year by qualifying for lower insurance rates. With the system's help, security officers can identify weapons, drug activity, fights, and trespassing, letting them act quickly to impose appropriate control. A bit uncomfortable at first about the continuous surveillance, students and teachers now feel safer in their classrooms and on school grounds.

Point-of-sale

Credit card sales act as the lifeblood of commerce for businesses in many markets. The ability to efficiently verify credit and process transactions with card companies often proves key to making a sale and building good customer relationships.

A growing retail gift company with several stores cut customer wait times and improved checkout processing by switching to ISDN BRI for credit card transactions. With analog service, purchase approvals frequently took minutes. With ISDN, a channel is available, connections to credit card companies are made virtually instantaneously, and approvals come through in seconds. Now, checkout lines are shorter, and clerks have more time to give customers personalized service.

ISP traffic aggregation

ISPs (Internet service providers) use Sprint ISDN PRI to speed subscriber connections and reduce costs. ISDN PRI lets you aggregate both digital ISDN BRI and analog modem dial-up connections with one link and phone number—eliminating the need for separate hunt groups and the costs for additional modem racks and T1 lines to support analog service. ISDN's out-of-band (D channel) signaling speeds connection set-up, thus increasing subscriber satisfaction and the ability to handle more subscribers per channel.

Consider a small but growing ISP adding its 250th customer. The traffic is outstripping the capacity of the 30 B1s with modems the ISP currently uses to support its customers' calling demand. The new access router the company is considering can be ordered with 1 544-Mbps interfaces, which can be configured in software to use ISDN PRI.

For this ISP, the next step will be to replace the B1s with two PRIs. The 48 B channels provide for the required growth, higher speed-data access (up to 64 Kbps per channel for end users with ISDN BRI lines), and faster call set-ups. That will eliminate busy signals and provide customers with a higher level of service.

PBX trunks

Sprint ISDN PRI provides a versatile PBX (private branch exchange) trunk solution for connecting a business' PBX to a Sprint central office. ISDN PRI dynamically reconfigures B channels to handle changing traffic needs, potentially saving you the expense of the extra trunks required in a traditional trunking solution.

As an example, an electronics manufacturing company extended its PBX's capabilities and reduced costs by more than 20 percent by switching from private line to ISDN PRI trunking. Instead of maintaining separate

dedicated trunk groups for direct inward dial, direct outward dial, data, incoming toll-free, and special services, all services were consolidated on fewer multi-purpose ISDN PRI trunks. Before the change, customers often experienced busy signals when calling during peak periods. Now with ISDN's ability to dynamically allocate channels to any function, as needed, customers nearly always get through and can conduct their business.

Call centers

Sprint ISDN PRI, in conjunction with a PBX, lets a call center leverage network intelligence to improve productivity and customer service while reducing costs. D-channel signaling delivers phone numbers of incoming calls, which computer telephony integration (CTI) devices can use to automate call handling.

A large health insurance company wanted to improve productivity and customer service at its 80-agent call center. Policyholders, as well as hospitals, HMOs, and other health care providers call the center to check on coverage, eligibility, and claims. Previously, the agent receiving a call had to ask the policyholder's name and then key it in to retrieve the record from the central mainframe. By changing to ISDN PRI service with CTI equipment, the center substantially improved call handling. The new CTI system uses network-provided calling number identification and captures caller-entered information. It then accesses the mainframe database and sends a screen pop to the agent simultaneously with the call. Agents can provide more responsive service and handle more calls per shift. Also, policyholders can key in queries and receive fax-back responses without involving an agent.

Tech specs

How does ISDN work? Sprint ISDN converts your office's standard phone lines from a single, analog circuit into multiple, high-speed circuits. As mentioned above, Sprint offers two flavors of ISDN:

- **BRI** proves ideal for small businesses or for individuals and small groups in larger organizations
- **PRI** works well for businesses of any size with high communication volumes

ISDN converts single circuit phone lines into multiple circuits. These circuits include bearer (B) channels for sending and receiving information and a data (D) signal channel for controlling call connections. Each B channel provides up to 64-Kbps (thousands of bits per second) speed vs analog's top speed of 56 Kbps or less. The D channel handles call set-up and control, taking the load off the B channels while giving ISDN its high speed and versatility to handle multiple communications tasks simultaneously on the same line.

ISDN BRI

Sprint BRI provides two B channels with up to 128 Kbps of bandwidth to perform multiple tasks involving your phone, computer, fax, and other devices.

ISDN PRI

Sprint PRI provides 23 B channels that deliver 1.54 Mbps of bandwidth, the equivalent of a T1 line, but with much more versatility.

Flexible bandwidth

B channels can be used independently for separate tasks, or can be bonded together to provide higher than 64-Kbps bandwidth. That ability to dynamically allocate bandwidth makes Sprint ISDN ideal for applications like video conferencing and large image file transfers.

Worldwide high-quality communications

Sprint ISDN is a switched service based on international standards, giving you reliable communications to any point in the world served by the public phone network. Sprint ISDN offers crystal-clear voice connections and virtually error-free data transfers because its digital transmissions are unaffected by the line interference that can degrade analog communications.

Clear channel capability

Even though ISDN can use the full 64 Kbps of bandwidth available on a B channel, some elements of the local and interexchange networks may not be upgraded to clear-channel capability. In these cases, ISDN bearer channels are limited to 56 Kbps. Clear channel capability is growing, however, making that situation less common. Indeed, the situation affects just a small percentage of the Sprint local phone network.

Wide equipment selection

Because ISDN is based on accepted standards, you are not limited in equipment. As long as it isn't proprietary and it conforms to accepted standards you can use it with your Sprint ISDN service. With a terminal adapter device, you can continue using your existing analog equipment, such as your fax machines and standard phones. Of course, to benefit from the full speed and versatility of your Sprint ISDN service, you will want to use ISDN-capable equipment.

Product FAQs

What equipment do I need for Sprint ISDN service?

Depending on the intended use and the configuration of computers and phone equipment at a particular site, there are several pieces of equipment needed to install ISDN.

- **Terminal adapter** — TA is the ISDN equivalent of an analog modem. People often refer to TAs as ISDN modems, but that term isn't technically correct. Modems modulate and demodulate signals, and there's no modulation and demodulation necessary with the digital transmission used by ISDN. TAs let the computer talk to the ISDN circuit, control the calls, and manipulate the B channels for effective communication.
- **Network terminator** — Connecting ISDN to a personal computer requires a network terminator (NT1) and ISDN terminal adapter. The NT1 plugs into the phone company's two-wire line with an RJ-11 connector and provides output to the TA. Within the U.S., the NT1 is typically built into the TA, but in Europe and Japan they are separate devices.
- **ISDN router** — An ISDN router enables several users on a network to access the Internet via ISDN. Also known as an ISDN LAN modem, it contains a BRI ISDN port and an Ethernet port. An ISDN router may also provide several Ethernet ports, which lets it serve as a central Ethernet hub for a small workgroup. Access to the unit for configuration and monitoring typically occurs via a Web browser.

For Internet access, the ISDN router supplies temporary IP addresses to each node through its DHCP (Dynamic Host Configuration Protocol) capability. Routers may also provide analog phone support.

Do I need special wiring for ISDN?

Fortunately, most current phone wiring works with ISDN, so you will need only a standard phone jack, known as a U interface.

Can I continue using existing analog phones and equipment?

Yes. A special terminal adapter that supports analog-to-digital conversion is necessary to use analog phone equipment with an ISDN line. You'll find it's available from numerous vendors. Although ISDN service supports using it, analog phone equipment limits the added functionality that Sprint ISDN connectivity provides.

Which is better, ISDN or ADSL?

Assuming both ISDN and ADSL (Asymmetric Digital Subscriber Line) are available in your area, the choice depends on a number of factors.

- If you frequently use two or more phone lines for voice connections, ISDN may be attractive to you. That's especially true if you typically connect to the Internet several times a day but for only an hour or two. An ISDN BRI line supports not only 128-Kbps Internet access but also two phone connections (voice) and a fax connection.
- If a high-speed and/or a dedicated, 24/7 Internet connection is what you are looking for, then ADSL probably represents the right solution.
- If you need the option of high-speed direct-connect to remote networks other than the Internet, like to a company intranet or for



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Overview

Your local voice services are probably your most heavily used communications services. Local services provide for everything from basic phone service to voice mail and directory assistance. At XO, reliability and competitive pricing backed with feature-rich offerings form the foundation for all of our local services. Whatever your local service needs, XO has them covered.

Whether your business has one location in a single market or many offices across the nation, XO makes it simple for you to buy local services. That's because XO offers standard product features across all of our markets, along with standard product names and functionality. Imagine that - local services available in over 70 markets nationwide from one supplier with one simple invoice.

Your business needs...	XO Product Solution	Product Description
Basic phone service with fax, modem and other features	Basic Business Lines	Low-cost, flexible telephone service that can be set up quickly without a great deal of technical expertise
Dedicated bandwidth to carry heavy voice traffic	Business Trunks	Trunks offer shared access from your PBX or Hybrid System to the Public Switched Telephone Network. Trunks can be analog or digital and can carry inbound, outbound or two-way traffic
A turnkey solution for your voice services	Centrex	Fully managed service that offers PBX-like capabilities and standard feature sets including three-way calling, forwarding and speed dialing along with productivity-enhancing optional features
Flexible voicemail solution to take incoming calls when you are not available	Voice Messaging	Lets businesses capture and manage important messages via standard, enhanced or advanced voicemail options
A high-capacity method of transmitting voice and data	ISDN PRI	ISDN PRI offers simultaneous, integrated voice and data transmission via a digital trunking interface
Access to directory information	Directory Assistance and Operator Services	Directory Assistance connects to a live operator and offers nationwide traditional and reverse look-up capabilities. Operators Services offer a choice of

Contact XO

Sales

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Support

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What's Hot

- Volume available
- Service obligations
- Service obligations
- Service obligations

		live operator or auto-attendant assistance with calling card/credit card, third number billing, collect calling, person-to-person, station-to-station, busy line verification and busy line interrupt services
To ensure that specific employee or tenant location information - rather than only the office or building address - can be transmitted to local emergency response officials	Private Switch/Automatic Location Identification (PS/ALI)	PS/ALI provides the E911 system with current, specific employee or tenant location information to expedite emergency response times
To provide a local market presence in an area where the company does not have a physical location	Remote Call Forwarding (RCF)	Remote Call Forwarding is an inbound only call service that allows incoming calls to be forwarded to a local or long distance telephone number - providing a seamless view to the caller that the business is located within their local area
Local telephone number(s) from an exchange (rate center) other than the exchange in which your location is physically situated	Foreign Exchange (FX)	With FX, multiple rate centers are being served from the same XO switching platform to maintain a local presence in a nearby area and increase customer accessibility
To combine expenses from all your locations and receive deep discounts on your local services	Local Volume Discounts	Local Volume Discounts are beneficial for companies with large telecom expenses and multiple locations. For qualifying accounts, Local Volume Discounts can be paired with National Local Services
An automated solution to help comply with state and federal Do-Not-Call regulations	TeleBlock®	Available with XO Local and Long Distance services, TeleBlock® automatically screens and blocks outbound calls in real time against centrally administered federal, state, third party and proprietary DNC lists

* SERVICE AVAILABILITY, PRICES AND CHARGES VARY BY MARKET
 MINIMUM TERM COMMITMENT APPLIES

XO™ VOICE SERVICES TERMS & CONDITIONS

See Also

XO. Local Services

- Service availability for XO™ Local Services
- Long Distance Service

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Tanffs P



Type in your question here: Can I Order DSL Online?

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[Voice Messaging](#)

[ISDN PRI](#)

[Directory Assistance and Operator Services](#)

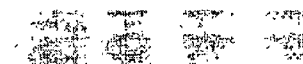
[Private Switch/Automatic Location Identification \(PS/ALI\)](#)

[Remote Call Forwarding \(RCF\)](#)

[Foreign Exchange \(FX\)](#)

[Local Volume Discounts](#)

[TeleBlock®](#)



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Overview

Integrated Services Digital Network (ISDN) PRI is a standard, all digital technology that gives you simultaneous, integrated voice and data capabilities. ISDN PRI is an ideal solution for growing and large businesses that need a cost-effective solution for clear voice and high-quality data traffic. ISDN PRI provides

- Guaranteed dynamic bandwidth over non-shared lines
- Ability to prioritize call demand for each type of traffic (DID, DOD, data and toll-free)
- A wide range of features at one standard cost

Features

- DID, DOD, Data and Toll-Free Support
- Call-by-Call Service
- Calling Line ID/Calling Line ID Blocking
- Non-Facilities Associated Signaling
- Back-Up D Channel
- 64 Kbps Clear Channel

Pricing and Availability

ISDN PRI is available in all XO markets and pricing may vary by market. Call your XO Sales Representative today to find out how ISDN PRI can work best for you.

See Also

- XO™ Directory Assistance & Operator Services
- XO™ Long Distance
- View XO™ Local Service footprint

Contact XO

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Contact us on

Support

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Manage your

What's Hot

- Volume available Service
- Service obligation custom



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SERVICE PORTFOLIOS

INTEGRATED OFFERS
DATA
HOSTING
IP & IP VPN
BUSINESS CONTINUITY & SECURITY
VOICE
ACCESS & LOCAL
PROFESSIONAL SERVICES

State-of-the-art voice service for large businesses

Larger businesses with 100 or more employees can benefit from the robust capabilities of full T1 service, with 24 voice channels per facility. If your large business has digital PBX or PBX-like equipment, power up your local voice service with AT&T's state-of-the-art and highly competitive AT&T PrimeXpress service.

AT&T PrimeXpress is our premier digital trunking service, providing full T1 capacity with 24 voice-grade channels per facility. Choose outbound, inbound, or two-way service. And get T1 access to the high quality and unsurpassed reliability of the AT&T network

If you have analog trunk service to your PBX equipment,* you can move up to digital quality with AT&T PrimeXpress. Rely on AT&T PrimeXpress for the back-up capacity you need for **network disaster avoidance**.

* Must have or be capable of adding a Digital Trunk Interface card.

FEATURES & BENEFITS

With AT&T PrimeXpress, you can:

- Take advantage of our competitive Local Voice Service rates, and aggregate your usage across AT&T-serviced locations for maximum volume discounts.
- Enjoy clear, simple pricing and billing.
- Keep your existing telephone numbers and dialing procedures.
- Rely on the AT&T Network, the most advanced, self-healing fiber-optic network with exceptional up-time and 24-hour, end-to-end network monitoring.
- Depend on our centrally managed customer service operations, designed to expedite the resolution of your service questions, as well as process orders for changes and upgrades in your service.

OPTIONS

- Caller ID
- Remote Call Forwarding

PRICING

AT&T PrimeXpress requires customization and tailoring to your environment. For further information, you can contact an AT&T

Request Additional Information

Send us your questions/ comments about this service

Product Brochure

AT&T PrimeXpress

Additional Information

J D Power & Associates Award for Best Customer Service Recognition

PBX Reprogramming Customer/Provider Checklist -

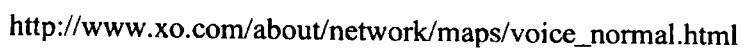
AT&T Local Voice Service - FAQ

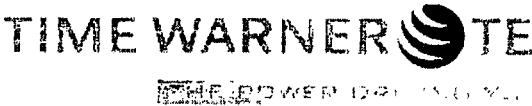
representative by calling 1-800-222-0400.

AVAILABILITY

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SWITCHED & TRANSPORT SERVICES

Solutions


- Internet & Data
- Switched & Transport**
 - Business Switched Services
 - Dedicated High Capacity Services
 - Digital Trunks
 - ISDN PRI**
 - Line Features
 - Long Distance Services
 - Regional Networks
 - Voice Messaging
 - Voice Services: Multi-Location Solutions
- Packaged Solutions
- Joint Marketing Solutions
- By Industry
- Special Offers
- Request Sales Call

ISDN PRI

Time Warner Telecom's Integrated Services Digital Network Primary Rate Inter Public Switched Telephone Network through reliable state-of-the-art switches tomorrow

Time Warner Telecom's ISDN PRI service allows you to connect suitably equipped our central office switch over a digital transport facility. This high-speed digital of providing simultaneous voice and data transmission for maximum flexibility.

Read more about **ISDN PRI**.



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ISDN PRI

Time Warner Telecom's Integrated Services Digital Network Primary Rate Interface (ISDN PRI) service provides access to the Public Switched Telephone Network through reliable state of the art switches that will serve your business needs today and tomorrow

Time Warner Telecom's ISDN PRI service allows you to connect suitably equipped ISDN customer premise equipment (CPE) to our central office switch over a digital transport facility. This high-speed digital communications network architecture is capable of providing simultaneous voice and data transmission for maximum flexibility.

Time Warner Telecom offers customers ISDN PRI in three 24-channel configurations:

23 B channels + 1 D channel
(Traditional ISDN PRI)

23 B channels + 1 D channel
(includes Back-up D channel for use with Group 1 ISDN PRI)

24 B channels (includes only B channels for use with Group 1 and Group 2 ISDN PRI)

Allows you to define a ratio of inbound and outbound channels that will always be available on a dynamic basis to prevent blockage.

Allows you to receive calling party information for caller identification purposes (CPE must be National ISDN 3 compatible).

Calling Name Delivery is not available in all areas.

ISDN PRI uses a single dedicated 64 Kbps D channel for routing and signaling to a single group or multiple groups of B channels. This allows an increased capacity per channel over traditional digital trunks.

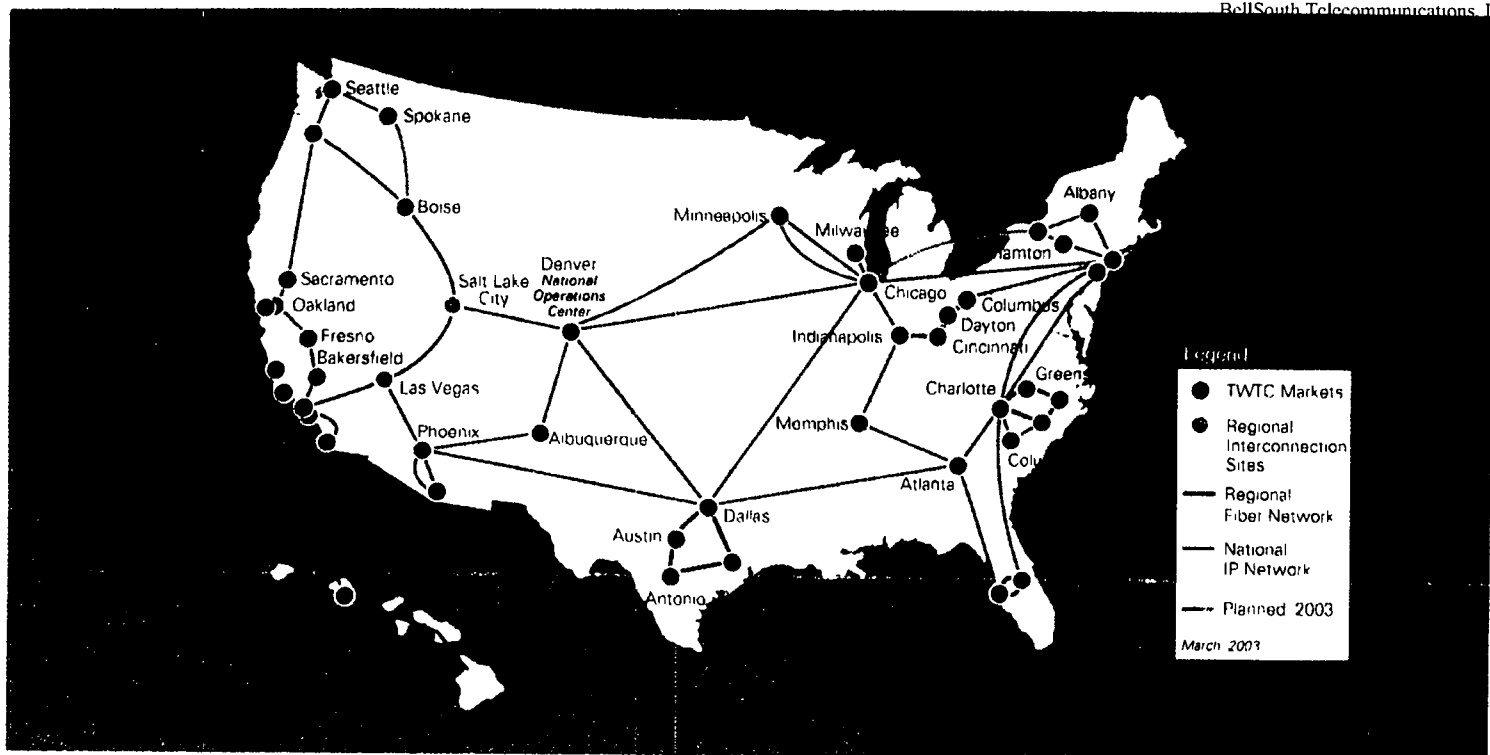
Allows outside callers to call internal extensions without having to pass through an attendant.

Allows you to send your calling name and number information for caller identification purposes.

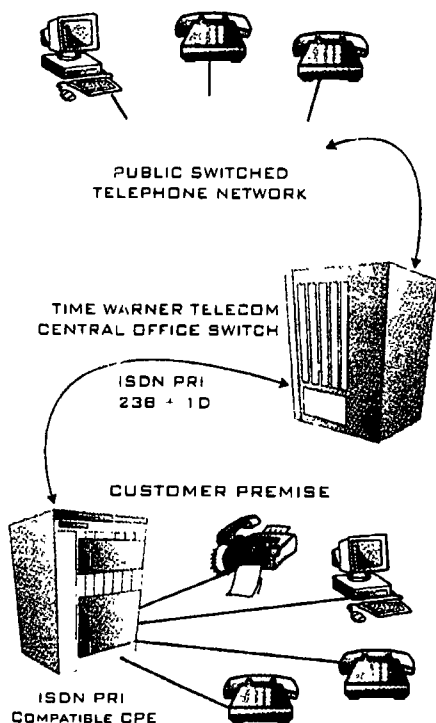
Permits customers to restrict access from their telephone line to any combination of the various discretionary services prefixed by 900, 971, 974, 976, and 700.

Permits customers to restrict access to any combination of the following toll or operator services: 0+, 1+, 411, 555.

Permits customers to restrict incoming calls billed to their number.



TIME WARNER TELECOM ISDN PRI APPLICATION



– Allows customer to receive a call on one B-channel and transfer it back out on a second B-channel. When the transferred call connects, both of the B-channels are released and available for either making or receiving another call. This feature provides more efficient use of B Channels on an ISDN PRI.

Time Warner Telecom builds local networks. Our local team ensures that your service is installed quickly and correctly and provides superior customer care. Order ISDN PRI and experience Time Warner Telecom's exceptional customer service.

Not all products and services are available in all markets. Where customer's traffic traverses another provider's network, TWTC cannot guarantee availability of all features. Please contact your local Time Warner Telecom representative for availability.

Time Warner Telecom is the leading provider of metro-area broadband optical networks and services to businesses. We deliver "last-mile" broadband data, voice, Dedicated Internet Access, and Dedicated Web Hosting in 44 major U.S. markets. Our strong financial position allows us to deliver powerful networks, robust products, and superior customer care to meet your needs. We're the power driving your network.

For complete information about Time Warner Telecom products and services, call your local account executive or visit our website: www.twtelecom.com. Time Warner Telecom, 10475 Park Meadows Drive, Suite 400, Littleton, CO 80124

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ADVANTAGE Power T

With our new "ADVANTAGE Power T," all of your communication services can be on one T-1 at one flat monthly rate

- Integrate your voice and data needs on one T-1
- Reduce your voice and data access costs
- No additional port costs on Internet or data
- All your selected services are included at one flat monthly rate *
- Simple to mix and match services based on required bandwidth
- Each T-1 consists of 24 channels, each with bandwidth capacity of 64KB, for a total of 1.54MB of capacity
- Flexible channel-by-channel allocation
- Choose any combination of

Local Lines
 PRI B Channels
 Local Trunks
 PRI D Channels
 Long Distance
 Digital Private Line
 Toll free Local
 Toll free
 US LECnet
 Frame Relay Channels

*usage charges not included

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ADVANTAGE T

Bundle multiple voice and data services on this single T-1 facility for one simple rate. ADVANTAGE T features bandwidth allocation to give customers control over the specific amount of bandwidth required for each service they choose. Traditionally, a T-1 facility, which comprises the actual lines and trunks that carry telecommunications traffic, is subject to individual pricing for each service carried. With ADVANTAGE T, customers can combine any of the following services at a single price: local, long distance, inbound, outbound, toll-free, digital private line and US LECnet (dedicated high-speed Internet access).

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 - ▲ 100% Customer Satisfaction Guarantee
- [Why US LEC](#)
 - ▲ Service Level Agreement
 - ▲ PowerVIEW
 - ▲ ADVANTAGE Power Line
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BUSINESSLINES

EPB TELECOM
TRUNKSERVICE

EPB TELECOM
CENTREXSERVICE

EPB TELECOM
PRI SERVICE



PRI Service

If you're looking for the most advanced service option, this is it. Every person at your business gets a direct number, and incoming calls can be direct-dialed to each employee or routed through the switchboard.

Unlike analog trunk lines, PRI offers Caller ID Delivery, which provides name and number information from the calling party. EPB Telecom PRI service is digitally based too, allowing for fast, high-quality calls.

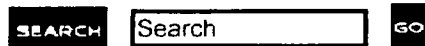
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Optional Features



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CARRIER

The obvious solution for reliability

Interstate FiberNetSM, Inc (IFN), an ITC^ΔDeltaCom company, is known as the dominant carrier in the southern United States. With an impeccable reputation for on-time delivery, cost-effective reliability, and state-of-the-art technology integration, we offer comprehensive carrier services to inter-exchange carriers, CLECs, LECs, ILECs, ISPs, and wireless carriers, including

- Broadband Services
- Metro Network Services
- PRI Services
- Operator Services and Directory Assistance Services
- Data Services, ATM, and Frame
- Dark Fiber

Our carrier services portfolio incorporates a variety of technologies including local number portability (LNP) for local service using existing numbers and PRI services for ISPs. We own and operate 24 x 7 x 365 call centers featuring comprehensive operator services and national directory assistance. We also provide carriers with access to cost-effective DS1, DS3, and OC-n bandwidth capacities.

IFN has the largest network in the southern United States. Our network features Cisco GSR routers and fiber optic infrastructure that covers 14 states. With 236 POPs and unsurpassed network density, we provide reliable, high-speed access and connectivity for your customers. Multiple transit peering agreements with Tier1 providers allow us to deliver a redundant IP path with just a single connection to you, our customer. We use border gateway protocol (BGP) to establish efficient, loop-free routes with our Tier1 providers.

Our redundant network operations centers (NOCs) maintain the integrity of our network, 24 x 7 x 365.

ITC^ΔDeltaCom has an exceptional reputation for reliability and deliverability. Please view our Fiber Optic, IP Backbone, PRI, and Frame Relay maps for a closer look at our network.

For additional information, please contact Interstate FiberNet at 706.385 8500.

Products + Solutions

Integrated Packages
Voice
Data Connectivity
Internet Applications
Equipment & Systems
Colocation
Carrier
 > Broadband Services
 > Metro Network Services
 > PRI Services
 > OS/DA Services
 > Data Services
 ATM and Frame
 > IFN Agent Program
Residential

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PRI SERVICES

With the most extensive PRI coverage in the southern United States, including major 2nd, 3rd, and 4th Tier markets, ITC^DeltaCom offers comprehensive local services to enhance your ISP and Enhanced Services Provider (ESP) markets. Our PRI colocation and PRI extension services provide access to the BellSouth, Verizon, and Sprint territories for complete coverage of 8 states.

Each of our numerous PRI colocation sites provides extensive coverage for exceptional regional service. ESPs and ISPs can place equipment at our colocation sites for access to markets across the southern United States, providing broad access and connectivity for their customers.

Using PRI extensions, ISPs can provide local numbers for Internet access through a broadband connection to any of our markets.

For additional information, please contact Interstate FiberNet at **706 385.8500**

Products + Solutions

Integrated Packages
 Voice
 Data Connectivity
 Internet Applications
 Equipment & Systems
 Colocation
 Satellite
 Carrier
 > Broadband Services
 > Metro Network Services
 > PRI Services
 PRI Colocations
 PRI Extensions
 > OSDA Services
 > Data Services
 ATM and Frame
 > IFN Agent Program
 Residential

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PRI

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- > IP Backbone
- > PRI
- > Frame Relay

News Room

Investor Relations

Executive Team

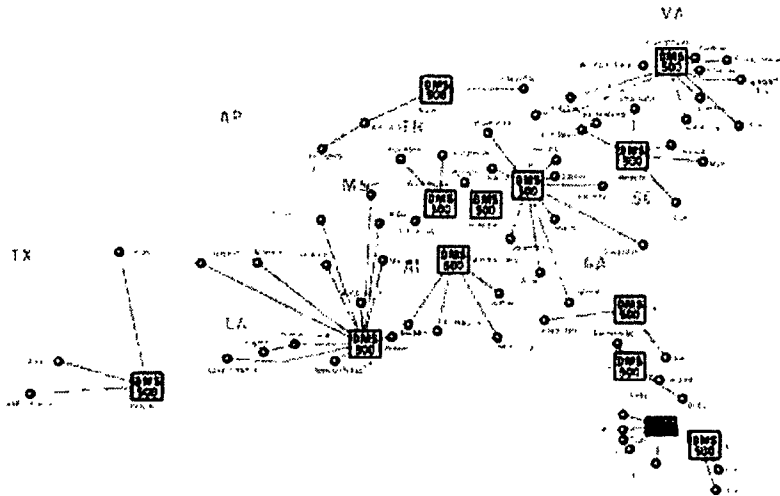
Office Locations

Our Guarantee

Milestones

Mission & Values

Merger Information



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TPAC

Finally, you can have it all - In one

ITC^Deltacom's TPAC offering provides your business a complete package if it requires more than 4 local lines. Developed exclusively for your business, this T-1 based package gives you much more than unparalleled service and great convenience. You'll also get free long distance minutes every month, robust feature packaging, multi-site data connectivity and much, much more! Give your business the power of the Internet with our dedicated access and you've got it all, in one TPAC, only from ITC^DeltaCom.

With TPAC, you can have it all and more for one flat rate, including

- UNLIMITED expanded local area calling
- Local feature package, including
 - Call Forwarding
 - 3-Way Calling/Custom Call Transfer
 - Call Return, Call Block, Call Tracing, and Call Selector
 - Repeat Dialing
 - Hunting and more!
- Business class high-speed Internet access with 30 e-mail accounts and free domain registration
- 100 free minutes per line, per month
- Online billing and reporting per line using eBillMaster
- Additional domestic minutes will be charged at a super-low rate of 5¢ per minute
- Remote location package with all the same great features and pricing
- Multi-site data connectivity

Get TPAC today, only from ITC^DeltaCom and get the communication solution developed exclusively to help businesses like yours succeed

For additional information, please contact your local ITC^Deltacom Branch Office, or call
1 800.239.3000

Products + Solutions

Integrated Packages

- > Select100
- > TPAC
- > Simpli-T
- > Simpli-T Plus

Voice

Data Connectivity

Internet Applications

Equipment & Systems

Colocation

Carrier

Residential



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SIMPLICI-T

Life should be simple. And business communications should be pure Simplici-T. ITC^DeltaCom's Simplici-T ends the headache of dealing with multiple vendors, contracts, and bills. With ITC^DeltaCom's Simplici-T, local, long distance, Internet and data connectivity service elegantly converge in one product, on one bill, from one company. Best of all, ITC^DeltaCom provides this service on one T-1 circuit at one simple flat-rate price, taking the guesswork out of your monthly invoice. Predictable payments and e-billing provide flexibility to suit your enterprise.

Simplici-T's Includes:

- Local service options that support Lines, Trunks or PRI
- Free features
- Free hunting
- 100 minutes per voice channel
- Free lata wide calling
- Internet bandwidth options
- Email services
- Domain name services
- Data connectivity options and much more for one simple monthly rate

Let ITC^DeltaCom be your single point of contact for voice and data. We may be able to help you find opportunities you never knew existed.

For additional information, please contact your local ITC^Deltacom Branch Office, or call **1.800.239.3000**

Products + Solutions

Integrated Packages

- > Select100
- > TPAC
- > Simplici-T
- > Simplici-T Plus

Voice

Data Connectivity
 Internet Applications
 Equipment & Systems
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SIMPLICI-T PLUS

Small to medium business communications just became simpler with the introduction of ITC^DeltaCom's Simpli-T Plus. For the small to medium sized business that doesn't need more than six lines, the Simpli-T Plus product offers T-1 delivery of Internet service and line side local exchange service. The option employs the use of the entire available bandwidth for data transmission when voice lines are not in use. It's that simple with Simpli-T Plus--one package that accommodates local lines and Internet bandwidth on a single T-1 circuit at a single location.

Simpli-T Plus Includes:

- Local Access
- Hunting
- Class Features
- Expanded Calling Service
- Long Distance Service
- Internet
- Bandwidth Allocation
- Bandwidth Guarantee
- Customer Premise Equipment
- LATA-Wide Calling
- No SLC or CLC Charges
- 100 minutes per voice channel
- One Simple Monthly Rate

Products + Solutions

Integrated Packages

- > Select100
- > TPAC
- > Simpli-T
- > Simpli-T Plus

Voice

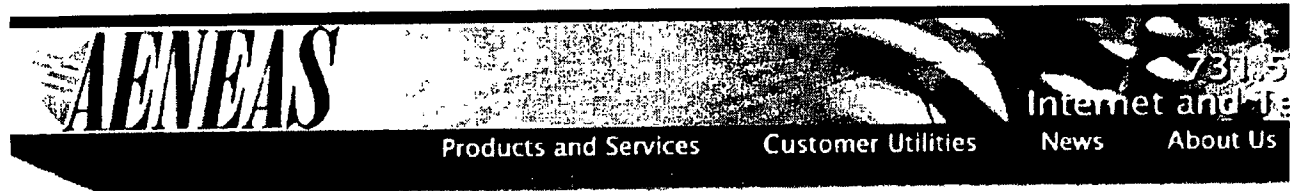
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 Internet Applications
 Equipment & Systems
 Colocation
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For additional information, please contact your local ITC^Deltacom Branch Office, or call
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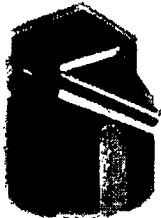
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We've Moved!



EPlus Aeneas



HOLD THE PHONE!



WHAT'S VOICE OVER INTERNET?

Find out about Voice Over Internet.

**Affordable voice and Internet solutions for
your home or business!**



Aeneas Support

Quality tested customer approved!

Mailing Us?

Aeneas, PO Box 277, Jackson, TN 38302

What's New at Aeneas

- Aeneas Has Moved
- Aeneas Announces Voice over IP
- Aeneas and JEA EPlus Packages
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Product Updates

- New! Unlimited Nationwide Long Distance
- New! Fiber Internet Services
- New! Voice over Internet
- FREE! Business DSL plans
- FREE + Email = AeneasMail.com
- FREE! SPAM and Virus protection with your Aeneas dialup account

Aeneas Internet and Telephone offers you:

- Local Telephone
- Long Distance
- Voice over IP
- Broadband DSL
- Dialup Internet
- Web Hosting
- Email
- T1 Services
- OffSite E
- and more

Employment Opportunities

Aeneas Internet & Telephone
731.554.9700 or Your Local Area
731.554.4440 fax

Web Development - Aeneas Web Outfitters



Residential Services

Business Services

T1 and PRI Services

Local Telephone

For years you haven't had a choice in local phone service providers. Now, that the Telecommunications Act of 1996, the telephone market is open for competition. Aeneas can offer you better service at a lower price, with savings of up to 30% on our customer-oriented service is supported by the friendly, personal treatment you deserve.

Aeneas offers these affordable packages for your home or business:

- Residential Services
- Business Services
- T1 and PRI Services



Aeneas Internet & Telephone
731-554-9200 or Your Local Area
731-554-4440 fax

Web Development Aeneas Web Outfitters



Residential Services

Business Services

Local Telephone > Business

T1 and PRI Services

Aeneas Internet and Telephone offers businesses and organizations a savings up to 30% on all voice and data circuits while providing better service administration!



Aeneas local telephone services can be piped through Analog, ISDN, or T1 circuitry!

T1/PRI Information

Aeneas T1 and PRI services deliver the best solution for businesses wishing to the best technology on the market. Aeneas T1 and PRI services allow for a fee calling plan as well as high-speed Internet access over a single circuit.

Click here for Internet pricing or call today and let one of our sales representa customize a plan that best fits your needs.

Features and Pricing

Aeneas offers competitive pricing on of all our calling plans and features! Belo list of some features available!

Service	Description
Business Analog Line	Aeneas basic analog line with touchtone. (\$58.50 Install)
Business ISDN Line	Aeneas ISDN line providing 64k per channel. (\$58.50 Install)
Call Block	Aeneas Call Block allows aids by disallowing specified numbers to return phone calls.
Call Forwarding	Aeneas Call Forwarding allows a phone number to be forwarded to anothe line
Caller ID	Aeneas Caller ID allows for viewing of incoming calls.
Call Return	Aeneas Call Return will call previously missed calls
Call Waiting	Aeneas Call Waiting allows two incoming calls to the same line.
Hunting	Roll over incoming calls to multiple lines.
Repeat Dialing	Repeat dial a busy telephone number
Three Way Calling	Conference call with three way calling.
Voice Mail	Voice answering message to retrieve calls
Aeneas Area Calling	Unlimited local calling within a 40 mile radius of your location
Aeneas Extended Area Calling	Unlimited minutes of local calls within the 731 and 901 area codes
Aeneas Long Distance	Aeneas "no hassle" long distance \$0.07 per minute

Aeneas Business Feature Pak - \$39.95 (\$58.50 install)

Local telephone including 39 calling features

(1) 7¢/min Long Distance Rate for 1+ calls to Local Service area (2) 7¢/min for state to state calls, (3) Calling, (4) Anonymous Call Rejection, (5) Opt Blocking of '011' Calls***, (6) Automatic Blocking of 10 Calls***, (7) Automatic Blocking of Collect Calls***, (8) Call Forwarding, (9) Call Forwarding Busy, (10) Forwarding Don't Answer, (11) Call Return, (12) Call Trace, (13) Call Transfer Hang-up Feature**, (14) Waiting, (15) Caller ID Name and Number Delivery, (16) Caller ID Call Waiting, (17) Hunting*, (18) Pri (19) Selective Call Forwarding**, (20) Optional Caller ID Blocking****, (21) Simultaneous Call Forward Speed Dialing, (23) Three-way calling with Transfer, (24) Touch Tone, (25) Block Busyconnect***, (26) Ringmaster***, (27) User Transfer and Conferencing**, (28) Call Pickup**, (29) Message Waiting, (30) Waiting Audible, (31) Preferred Call Forwarding, (32) Call Selector, (33) Star 98, (34) Caller ID Anonym Rejection, (35) Call Block, (36) Repeat Dialing, (37) Call Return Blocking***, (38) Repeat Dial Blocking

* This feature is only available on "business" lines

** This feature requires a PBX system

*** Available upon request

**** Available upon approval

Features subject to availability, all requested features must be requested at time of service commences
Adding additional features will require a \$20 update fee after service has commenced

Add Aeneas Area Calling \$9.95

Add Aeneas Extended Area Calling \$15.95

* Pricing may vary depending on location

* Taxes and FCC Charges are applicable

Aeneas Internet & Telephone
731 554 9200 or Your Local Area
731 554 4440 fax

Web Development Aeneas Web Outfitters



August 5, 2004

Internet & Data
Voice
Bundles
Telecom Terms
Promotions

Bundles

Suite T™

A sweet deal for your business, NewSouth Communications' Suite T™ offers a T1 in any combination of voice and data channels. Whether their needs are high-speed connectivity or multiple voice lines, businesses enjoy one flat rate month after month for all of their communication needs on one bill. A total communication package, SuiteT™ provides everything your business needs to be successful, and the long distance is FREE.



Have an Account Executive Contact Me

[Tariffs](#) | [Legal Notice](#) | [Acceptable Use Policy](#) | [Terms of Service](#) | [Site Map](#) | [Contact Us](#) | 800-67

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Voice Services

ISDN-PRI Overview

[Sign up for Service](#)

ISDN-PRI

Overview

Features and Benefits

Market Availability

Contact Us

Toll Services

CompleteVoice Plus

Voice Mail

NuVox Communications' Integrated Services Digital Network Primary Rate Interface (ISDN PRI) offers high quality, low cost, switched digital communications over standard phone lines. The concept of ISDN is the integration of analog voice with digital data over the same network. The NuVox ISDN PRI conforms to the CCITT NI2 standard and is delivered on a digital pipe with 23 "B" channels to carry voice and a single "D" channel that carries control and signaling information. Our ISDN PRI supports switched inbound and outbound voice for both local and long distance.

NuVox Communications, Inc. 2001
 Legal Notices



FLEXLinx

FLEXLinx Overview

Sign-up for Service

Overview

Features and Benefits

Market Availability

Contact Us

FLEXLinx offers NuVox customers the ultimate flexibility in a made-to-order bundle. With FLEXLinx, your business selects the local, long distance and Internet service you need along with a host of enhanced features to capitalize on new business opportunities.

NuBundle Speed
 (Macromedia Flash)

What's included with FLEXLinx?

- Any combination of voice and Internet services from six to 240 channels
- Feature-rich local service with large local calling areas
- Affordable long distance with International service and phone cards
- Dedicated Internet access available in 64kbps increments
- Robust Web services including Web hosting, spam filtering, and e-mail
- Powerful networking services for both voice and data applications
- Dependable equipment installation and administration
- On-demand conferencing services available anytime

FLEXLinx customers enjoy all of the benefits of a bundled package, with the flexibility to precisely meet the needs of your business.

NuVox Communications, Inc. 2001
 Legal Notices

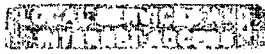


(877) 783-2598

[Home](#) [Products](#) [Company](#) [Contact](#) [Site Map](#)

Site Menu - Make Selection

Local Voice Services



- Local Services and Internet Access
 - Local Voice Services
 - Internet Access Services
 - Local Access and Metropolitan Private Line Services
- Request More Information
- **Intermedia Full Product Index**

If you are part of a company searching for the right local voice services to fit your growing needs, search no further. **We're flexible. We're efficient. We're Intermedia.**

Intermedia is your source for reliable products and services focused on meeting the needs of small to mid-sized enterprises.

At Intermedia we provide companies flexible, yet effective alternatives to the traditional telephone companies. Our wide array of voice services were specifically developed to help with the special needs and situations of smaller sized businesses.

We can help you decide how best to connect your company, AND we can do it at a price your small business can afford.

Our local voice solutions include:

- Intermedia Business Lines
- Intermedia Local Trunks
- Intermedia Local ISDN-PRI
- Intermedia Integrated T1
- Intermedia Intra-LATA Toll services

For more information on any of these products and services, please call 1-877-783-2598.

[Home](#) | [Products/Services](#) | [Company](#) | [Contact Us](#) | [Site Map](#)

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[Legal Notices](#)

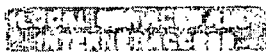


(877) 783-2598

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Site Menu - Make Selection

Local Voice Services



- Local Services and Internet Access
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If you are part of a company searching for the right local voice services to fit your growing needs, search no further. **We're flexible. We're efficient. We're Intermedia.**

Intermedia is your source for reliable products and services focused on meeting the needs of small to mid-sized enterprises.

At Intermedia we provide companies flexible, yet effective alternatives to the traditional telephone companies. Our wide array of voice services were specifically developed to help with the special needs and situations of smaller sized businesses.

We can help you decide how best to connect your company, AND we can do it at a price your small business can afford.

Our local voice solutions include:

- Intermedia Business Lines
- Intermedia Local Trunks
- Intermedia Local ISDN-PRI
- Intermedia Integrated T1
- Intermedia Intra-LATA Toll services

For more information on any of these products and services, please call 1-877-783-2598.

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[Legal Notices](#)

**Primary Rate ISDN Promotions filed by
BellSouth's Competitors**

The attached filings were submitted to the Tennessee Regulatory Authority by
AT&T, ITC^DeltaCom, ICG Telecom Group and Time Warner.



Cullen Caldwell
Associate Docket Manager
Law & Government Affairs

1200 Peachtree Street NE
Atlanta, GA 30309-3579
404 810-8345

RECEIVED

December 17, 2003

DEC 17 2003

Darlene Standley
Deputy Chief, Telecommunications
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, Tennessee 37243-0505

- 1420

Dear Ms. Standley:

Attached for filing with the Tennessee Regulatory Authority are the original and Five (5) copies of revisions to the Local Exchange Services Tariff of AT&T Communications of the South Central States, LLC, to be effective January 1, 2004. The revisions are reflected on PROMOTIONS 2nd Revised Page 3.

This filing introduces the One-Month MRC Waiver Promotion for ALES DS1, ISDN-PRI and ABN Customers through December 31, 2004.

If you have any questions concerning this filing please contact me on 404-810-8345 or Denise Harrod on 404-810-4199

Sincerely,

A handwritten signature in cursive script, appearing to read "Cullen Caldwell".

Cullen Caldwell
AT&T Associate Docket Manager

Attachments

TFN #: TN03066



Recycled Paper

AT&T COMMUNICATIONS OF THE SOUTH CENTRAL STATE' LLC
TENNESSEE

LOCAL EXCHANGE SERVICES TARIFF

ISSUED: December 17, 2003

EFFECTIVE: January 1, 2004

BY: Leslie Buford-Tariff Administrator

PROMOTIONS

SECOND REVISED PAGE 3

CANCELS FIRST REVISED PAGE 3

BellSouth Telecommunications, Inc
TRA Docket No 03-00391
Direct Testimony of Kathy K Blake
Exhibit No KKB-3
Page 3 of 31

PROMOTIONAL OFFERINGS

7. AT&T Local Exchange Service

7.3 One-Month Monthly Recurring Charge (MRC) Waiver Promotion

From January 1, 2004 through December 31, 2004, AT&T will offer to T
waive the Monthly Recurring Charge for one month per-location for
the following eligible services: New and existing AT&T Local
Exchange Services-DS-1 Digital Facilities, AT&T Local Exchange
Services-ISDN PRI and AT&T Business Network end-user Customers. T

In order to qualify for this promotion, Customers must commit to
bill a minimum of \$500 in combined Local usage, intraLATA usage
and Monthly Recurring Charges during a 12-month period after
enrollment in this promotion.

The waiver can only be applied for one one-month period per-
location. A location cannot receive more than one credit in a 12-
month period.

Customers are responsible for payment of any associated
governmental fees, surcharges, or taxes applicable to the credited
charges.

This promotion is only valid where facilities permit.



February 27, 2004

Via Overnight Delivery

04 MAR 2 PM 9 55

Ms. Carol Timberlake
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, Tennessee 37243-0505

TN REGULATORY AUTHORITY
DOCKET ROOM

04-0268

RECEIVED

MAR 03 2004

Re: ITC^DeltaCom Communications, Inc. d/b/a ITC^DeltaCom
Local Service Promotional Filing Addendum

TN REGULATORY AUTHORITY
TELECOMMUNICATIONS DIVISION

Dear Ms. Timberlake,

Enclosed for filing with the commission is an original and four (4) copies of this addendum to ITC^DeltaCom's *Simpli-T/Simpli-T PRI* promotional filing dated November 15, 2003. This promotion continues to be available through May 29, 2004.

ITC^DeltaCom hereby makes the *Simpli-T/Simpli-T PRI* Promotion available on a one-year term contract basis. Customers who choose this option will receive base rates (with no additional discount) as set forth in ITC^DeltaCom's November 15, 2003 promotional filing.

In addition, ITC^DeltaCom adds an option for the purchase of a full T-1 of voice channels with the following monthly recurring charges:

Monthly Rate	Schedule A	Schedule B	Schedule C
Full T-1, Voice Only	\$800.00	\$850.00	\$900.00

All other promotional rules, guidelines, terms and conditions as set forth in ITC^DeltaCom's November 15, 2003 filing apply.

Please acknowledge receipt of this filing by date-stamping the copy of this letter labeled "return receipt" and returning it to me in the self-addressed, stamped envelope after the promotion is accepted for filing by the Commission.

Should you have any questions regarding this filing, please contact me at 256-382-3967.

Sincerely,

Sue Lawson
Regulatory Manager

Enclosures



Via Overnight
November 20, 2003

David Foster
Regulatory Manager
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37243

RECEIVED

NOV 21 '03

TN
TELECOM

Re: ICG Telecom Group, Inc.
Promotions

Dear Mr. Foster:

ICG Telecom Group, Inc. (ICG) hereby transmits for filing an original plus four (4) copies of the accompanying revision to ICG's Tennessee Tariff No.1. These changes are submitted on a 30-day notice to be effective December 22, 2003. The following tariff page is included in this filing:

Page No
Original Page 122.1

With this filing, ICG proposes:

- To initiate its "SuperPak" Promotion, and
- To initiate its "PRI Caller ID Promotion".

Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this advice letter in the self-addressed, stamped envelope enclosed for that purpose.

If there are any questions concerning this filing, or if you need further information concerning this filing, please contact me at (708) 799-7476.

Sincerely,

A handwritten signature in black ink that reads "Murray L. Barr".

Murray L. Barr
Consultant to ICG

Enclosures

cc: Scott Beer, ICG Communications, Inc.

ICG Telecom Group, Inc.
161 Inverness Drive West
Englewood, CO 80112

10.0 - PROMOTIONAL OFFERINGS

10.10 SuperPak" Promotion

Beginning December 22, 2003, new customers purchasing either Two-way PRI trunks or Digital Trunks will be eligible for the "SuperPak" promotion. Current customers signing a new contract for service will also be eligible for this promotion.

"SuperPak" will set the price of Digital Trunk's equal to Two-way PRI trunks in each market. In addition, this promotion will "Pack" 1,000 free outbound Interstate Long Distance (LD) minutes per month per service location with this service. All additional outbound Interstate LD minutes above the initial 1,000 minutes, as well as all inbound interstate usage, will be priced at the applicable Interstate rate per minute for eligible customers. Intrastate long distance minutes will be billed at applicable intrastate rates.

Fully Configured Digital Trunk*

<u>Term</u>	<u>NRC</u>	<u>MRC</u>
12 Months	\$600.00	\$525.00
24 Months	\$600.00	\$500.00
36 Months	\$600.00	\$445.00
48 Months	\$600.00	\$400.00
60 Months	\$600.00	\$375.00

*Rate includes 1000 free minutes of Interstate Long Distance use.

10.11 "PRI Caller ID Promotion"

Beginning December 22, 2003, PRI customers who contract for or renew a contract for "SuperPak" can purchase Caller ID with Name for only \$24 monthly recurring charge per PRI and a non-recurring charge of \$25, regardless of contract term.

	<u>NRC</u>	<u>MRC</u>
Caller ID with Name; per PRI	\$25.00	\$24.00

Issued: November 21, 2003

Effective: December 22, 2003

Issued by: Scott Beer
Director, Industry & Corp. Affairs
161 Inverness Drive West
Englewood, Colorado 80112



November 17, 2003
Via Overnight Delivery

210 N Park Ave
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel 407-740-8575
Fax 407-740-0613
tmi@tminc.com

Ms. Darlene Standley, Deputy Chief
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37219-0412
(615) 741-3939

03.1275

**RE: Time Warner Telecom of the Mid-South, LLC
Local Tariff Revision
Proposed Effective Date: November 21, 2003**

Corrected Filing

Dear Ms. Standley:

Enclosed for filing is one original and three (3) copies of a corrected page in pending local tariff filing for the Time Warner Telecom of the Mid-South, L.P. This filing introduces the PRI Powerflex Promotion effective from November 21, 2003 through January 31, 2004. The Company respectfully requests this tariff revision to become effective on November 21, 2003. This revision corrects the term plan headers to reflect a 36 month option rather than 38 month.

The following tariff pages are included with this filing:

Original Pages 155.6 & 155.7 Introduces PRI Powerflex Promotion

Also included in this filing are pages 106.7 and 106.7.1 which seem to not be available to the analyst reviewing this filing.

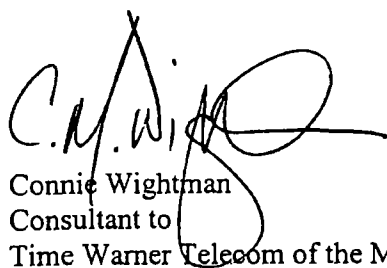
Questions regarding this filing may be directed to my attention at (407) 740-8575 or via e-mail at cwightman@tminc.com.

Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

November 17, 2003
Ms. Darlene Standley, Deputy Chief
Tennessee Regulatory Authority
Page 2

Thank you for your assistance.

Sincerely,



Connie Wightman
Consultant to
Time Warner Telecom of the Mid-South, L.P.

CW/im.

Enclosure

cc: Connie Simon, Time Warner Telecom - Colorado
File: Time Warner Telecom of the Mid-South - TN Local
TMS: TNL0315a
Project: 03-276

SECTION 4 - PROMOTIONAL OFFERINGS *continued*

4.14 PRI POWERFLEX PROMOTION

(N)

4.14.1 Description

The Company is offering the following promotional rates for the PRI services listed below. The following terms and conditions apply to this offer:

- A. This offer is available only to new and existing End User and Internet Service Provider Customers. ISP Customers are eligible for discounted pricing only on PRI IMPS product. Wholesale and Carrier Customers are not eligible to participate.
- B. Discounted pricing is offered on a first-come, first-serve basis until January 31, 2004 or as long as facilities are available, whichever occurs first. Discounted rates may not be available in all markets. The Company reserves the right to limit the number of Customers to which this offer is extended.
- C. Contracts must be executed before January 31, 2004. Service must be installed by March 31, 2004.
- D. Discounted pricing applies only to monthly recurring charges for the service purchased. It does not apply to PRI features, nor does it apply to outbound-only flat rated service or to PRIs with estimated monthly usage exceeding 200,000 minutes. Nonrecurring charges including, but not limited to, installation, move, change and restore charges will apply at the rates specified in this tariff.
- E. All applicable taxes, surcharges and Federal Subscriber Line Charge will be assessed as appropriate and will not be discounted as part of this promotion.

(N)

ISSUED:	November 14, 2003	EFFECTIVE:	November 21, 2003
ISSUED BY:	Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region 233 Bramerton Court Franklin, TN 37069		

TNL0315

SECTION 4 - PROMOTIONAL OFFERINGS *continued*

4.14 PRI POWERFLEX PROMOTION *continued*

(N)

4.14.1 Description *continued*

- F. Termination of the service contract will result in the assessment of term liability charges as specified in this tariff.
- G. This offer may not be used with any other Time Warner Telecom ISDN PRI product promotion.

4.14.2 Rates

A. ISDN PRI Data Service

	<u>24 Months</u>	<u>36 Months</u>	<u>60 Months</u>
Group 1	\$448.00	\$384.00	\$384.00
Group 2	\$480.00	\$416.00	\$416.00
Group 3	\$448.00	\$384.00	\$384.00

B. ISDN PRI Inbound Modem Pool Service

	<u>24 Months</u>	<u>36 Months</u>	<u>60 Months</u>
Group 1	\$448.00	\$384.00	\$384.00
Group 2	\$480.00	\$416.00	\$416.00
Group 3	\$448.00	\$384.00	\$384.00

C. ISDN PRI Standard Service

	<u>24 Months</u>	<u>36 Months</u>	<u>60 Months</u>
Group 1	\$448.00	\$384.00	\$384.00
Group 2	\$480.00	\$416.00	\$416.00
Group 3	\$448.00	\$384.00	\$384.00

(N)

ISSUED: November 14, 2003

EFFECTIVE: November 21, 2003

ISSUED BY. Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0315

SECTION 3 - SERVICE DESCRIPTIONS *continued*

3.2 LOCAL EXCHANGE SERVICE *continued*

3.2.11 Business Terminal Service *continued*

B. Rates and Charges

1. Business Terminal with Telephone Number (T)

a. Non-IBL / VersiPak Customers (T)

		12	24	36	60
	<u>Monthly</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>
Monthly Recurring Charge	\$37.00	\$35.15	\$33.30	\$31.45	ICB
Nonrecurring Charge-Initial	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
Nonrecurring Charge - Each Add'l	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
Move Charge	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
Change Charge	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
Restore Charge	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00

b. Qualified IBL / VersiPak Customers (N)(M)

	12	24	36	60
	<u>Months</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>
Monthly Recurring Charge	\$37.00	\$33.50	\$30.00	\$27.00
Nonrecurring Charge-Initial	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Nonrecurring Charge - Each Add'l	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Move Charge	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Change Charge	\$20.00	\$20.00	\$20.00	\$20.00
Restore Charge	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

(N)(M)

Certain material previously found on this page is now located on Page 106.7.1.

ISSUED: October 29, 2003 EFFECTIVE: November 29, 2003

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0314

SECTION 3 - SERVICE DESCRIPTIONS *continued*

3.2 LOCAL EXCHANGE SERVICE *continued*

3.2.11 Business Terminal Service *continued*

B. Rates and Charges *continued*

2. Business Terminal without Telephone Number

(M)(T)

(M)(T)

a. Non-IBL / VersiPak Customers

(M)

		12	24	36	60	
	<u>Monthly</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>	
Monthly Recurring Charge	\$37.00	\$35.15	\$33.30	\$31.45	ICB	
Nonrecurring Charge-Initial	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	
Nonrecurring Charge - Each Add'l	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	
Move Charge	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	
Change Charge	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	
Restore Charge	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	(M)

b. Qualified IBL / VersiPak Customers

(N)

	12	24	36	60	
	<u>Months</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>	
Monthly Recurring Charge	\$37.00	\$33.50	\$30.00	\$27.00	
Nonrecurring Charge-Initial	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	
Nonrecurring Charge - Each Add'l	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	
Move Charge	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	
Change Charge	\$20.00	\$20.00	\$20.00	\$20.00	
Restore Charge	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	(N)

Certain material now found on this page was previously located on page 106.7.

ISSUED: October 29, 2003

EFFECTIVE:

November 29, 2003

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL03/4



210 N Park Ave
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel 407-740-8575
Fax 407-740-0613
tmi@tmnc.com

Ms. Darlene Standley, Deputy Chief
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37219-0412
(615) 741-3939

RECEIVED

DEC 03 2003

TN REGULATORY AUTHORITY
TELECOMMUNICATIONS DIVISION

RE: Time Warner Telecom of the Mid-South, LLC
Withdrawal of Duplicate Correction to Local Tariff Revision
Proposed Effective Date: November 21, 2003

Dear Ms. Standley:

Please accept one original and three (3) copies of this letter as notice that Time Warner Telecom of the Mid-South, L.P. is withdrawing the duplicate corrected filing to the local tariff revision adding the PRI Powerflex Promotion effective from November 21, 2003 through January 31, 2004. The duplicate filing was submitted at the request of staff and is now being withdrawn at the request of staff.

Questions regarding this filing may be directed to my attention at (407) 740-8575 or via e-mail at cwightman@tmnc.com.

Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

Thank you for your assistance.

Sincerely,

Connie Wightman
Consultant to
Time Warner Telecom of the Mid-South, L.P.
CW/im.

File: Time Warner Telecom of the Mid-South - TN Local
TMS: TNL0315B
Project: 03-276



November 13, 2003
Via Overnight Delivery

210 N Park Ave
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel 407-740-8575
Fax 407 740-0613
tmi@tminc.com

Ms. Darlene Standley, Deputy Chief
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37219-0412
(615) 741-3939

**RE: Time Warner Telecom of the Mid-South, LLC
Local Tariff Revision
Proposed Effective Date: November 21, 2003**

Dear Ms. Standley:

Enclosed for filing is one original and three (3) copies of the revised local tariff pages for the Time Warner Telecom of the Mid-South, L.P. This filing introduces the PRI Powerflex Promotion effective from November 21, 2003 through January 31, 2004. The Company respectfully requests this tariff revision to become effective on November 21, 2003.

The following tariff pages are included with this filing.

7 th Revised Page 1	Updates Check Sheet;
2 nd Revised Page 3.1	Updates Check Sheet;
1 st Revised Page 6	Updates Table of Contents
Original Pages 155.6 & 155.7	Introduces PRI Powerflex Promotion
1 st Revised Page 106.7	Introduces Business Terminal with Telephone Numbers rates for IBL / VersiPak Customers and indicates text moved to Page 106.7.1;

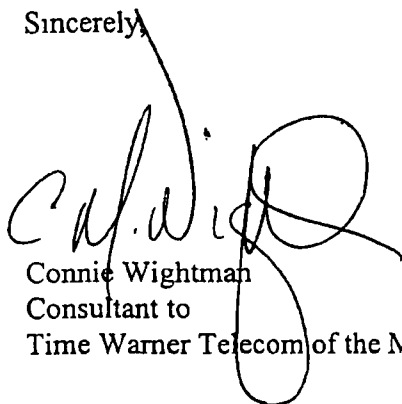
Questions regarding this filing may be directed to my attention at (407) 740-8575 or via e-mail at cwrightman@tminc.com.

Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

October 28, 2003
Ms. Darlene Standley, Deputy Chief
Tennessee Regulatory Authority
Page 2

Thank you for your assistance

Sincerely,

A handwritten signature in black ink, appearing to read 'C. Wightman', with a large, stylized loop at the end.

Connie Wightman
Consultant to
Time Warner Telecom of the Mid-South, L.P.

CW/im.

Enclosure

cc: Connie Simon, Time Warner Telecom - Colorado
File: Time Warner Telecom of the Mid-South - TN Local
TMS: TNL0315
Project: 03-276

**TIME WARNER TELECOM OF THE
MID-SOUTH, LLC**

BellSouth Telecommunications, Inc.
TRA Docket No 03-00391
Tennessee Tariff No. 5
Seventh Revised Page 1
Cancels Sixth Revised Page 1
Exhibit No KKB-3
Page 16 of 31

CHECK SHEET

All pages inclusive of this tariff are effective as of the date shown. Original and revised pages, as named below, comprise all changes from the original tariff in effect on the date indicated.

PAGE	REVISION		PAGE	REVISION
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1	Seventh	*	27	Original
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15	First		42	Original
16	Original		43	Original
17	Original		44	First
18	Original		45	Original
19	Original		46	First
20	Original		47	Original
21	Original		48	Original
22	Original		49	Original
23	Original		50	Original
24	Original		51	Original
25	Original			
26	First			

**Indicates tariff pages included with this filing.*

ISSUED:	November 14, 2003	EFFECTIVE:	November 21, 2003
ISSUED BY:	Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region 233 Bramerton Court Franklin, TN 37069		

TNL0315

**TIME WARNER TELECOM OF THE
MID-SOUTH, LLC**

BellSouth Telecommunications, Inc.
TRA Docket No 03-00391
Tennessee Tariff No. 5
Second Revised Page 3.1
Cancels First Revised Page 3.1
Exhibit No KKB-3
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155.3	Original			
155.4	Original			
155.5	Original			
155.6	Original	*		
155.7	Original	*		
156	First			

ISSUED: November 14, 2003

EFFECTIVE:

November 21, 2003

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0315

**TIME WARNER TELECOM OF THE
MID-SOUTH, LLC**

BellSouth Telecommunications, Inc.
TRA Docket No 03-00391
Tennessee Tariff No 5
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4.14- PRI Powerflex Promotion.....	155.6	(N)
SECTION 5 - INDIVIDUAL CASE BASIS	156	(T)
5.1 - Individual Case Basis	156	(T)

ISSUED: November 14, 2003

EFFECTIVE: November 21, 2003

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0315

SECTION 4 - PROMOTIONAL OFFERINGS *continued*

4.14 PRI POWERFLEX PROMOTION

(N)

4.14.1 Description

The Company is offering the following promotional rates for the PRI services listed below. The following terms and conditions apply to this offer:

- A. This offer is available only to new and existing End User and Internet Service Provider Customers. ISP Customers are eligible for discounted pricing only on PRI IMPS product. Wholesale and Carrier Customers are not eligible to participate.
- B. Discounted pricing is offered on a first-come, first-serve basis until January 31, 2004 or as long as facilities are available, whichever occurs first. Discounted rates may not be available in all markets. The Company reserves the right to limit the number of Customers to which this offer is extended.
- C. Contracts must be executed before January 31, 2004. Service must be installed by March 31, 2004
- D. Discounted pricing applies only to monthly recurring charges for the service purchased. It does not apply to PRI features, nor does it apply to outbound-only flat rated service or to PRIs with estimated monthly usage exceeding 200,000 minutes. Nonrecurring charges including, but not limited to, installation, move, change and restore charges will apply at the rates specified in this tariff.
- E. All applicable taxes, surcharges and Federal Subscriber Line Charge will be assessed as appropriate and will not be discounted as part of this promotion.

(N)

ISSUED: November 14, 2003

EFFECTIVE: November 21, 2003

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0315

**TIME WARNER TELECOM OF THE
MID-SOUTH, LLC**

SECTION 4 - PROMOTIONAL OFFERINGS *continued*

4.14 PRI POWERFLEX PROMOTION *continued*

(N)

4.14.1 Description

- F. Termination of the service contract will result in the assessment of term liability charges as specified in this tariff.
- G. This offer may not be used with any other Time Warner Telecom ISDN PRI product promotion.

4.14.2 Rates

A. ISDN PRI Data Service

	<u>24 Months</u>	<u>38 Months</u>	<u>60 Months</u>
Group 1	\$448.00	\$384.00	\$384.00
Group 2	\$480.00	\$416.00	\$416.00
Group 3	\$448.00	\$384.00	\$384.00

B. ISDN PRI Inbound Modem Pool Service

	<u>24 Months</u>	<u>38 Months</u>	<u>60 Months</u>
Group 1	\$448.00	\$384.00	\$384.00
Group 2	\$480.00	\$416.00	\$416.00
Group 3	\$448.00	\$384.00	\$384.00

C. ISDN PRI Standard Service

	<u>24 Months</u>	<u>38 Months</u>	<u>60 Months</u>
Group 1	\$448.00	\$384.00	\$384.00
Group 2	\$480.00	\$416.00	\$416.00
Group 3	\$448.00	\$384.00	\$384.00

(N)

ISSUED: November 14, 2003

EFFECTIVE: November 21, 2003

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0315



February 6, 2004
Overnight Delivery

210 N Park Ave
Winter Park, FL
32789

PO Drawer 200
Winter Park, FL
32790-0200

Tel 407-740-8575
Fax 407-740-0613
tmi@tminc.com

Ms. Darlene Standley, Deputy Chief
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37219-0412
(615) 741-3939

RECEIVED

FEB 9 2004

RE: Time Warner Telecom of the Mid-South, LLC
Local Tariff Revision
Proposed Effective Date: February 25, 2004

Dear Ms. Standley:

Enclosed for filing is one original and three (3) copies of the revised local tariff pages for the Time Warner Telecom of the Mid-South, LLC. This filing introduces the "Jazz Up Your Network Promotion and extends the PRI Powerflex Promotion. The Company respectfully requests this tariff revision to become effective on February 25, 2004.

The following tariff pages are included with this filing:

9 th Revised Page 1	Updates Check Sheet;
3 rd Revised Page 3.1	Updates Check Sheet;
2 nd Revised Page 6	Updates Table of Contents;
1 st Revised Page 155.6	Extends PRI Powerflex Promotion;
Original Page 155.8	Introduces Jazz Up Your Network Promotion.

Questions regarding this filing may be directed to my attention at (407) 740-8575 or via e-mail at cwightman@tminc.com.


Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

Thank you for your assistance.

February 6, 2004
Ms. Darlene Standley, Deputy Chief
Tennessee Regulatory Authority
Page 2

Thank you for your assistance.

Sincerely,


JC
Connie Wightman

Consultant to
Time Warner Telecom of the Mid-South, L.P.

CW/im.

Enclosure

cc: Connie Simon, Time Warner Telecom - Colorado
File: Time Warner Telecom of the Mid-South - TN Local
TMS: TNL0402
Project: 04-045

**TIME WARNER TELECOM OF THE
MID-SOUTH, LLC**

BellSouth Telecommunications, Inc.
TRA Docket No 03-00391
Tennessee Tariff No 5
Ninth Revised Page 1
Cancels Eighth Revised Page 1
Exhibit No KKB-3
Page 23 of 31

CHECK SHEET

All pages inclusive of this tariff are effective as of the date shown. Original and revised pages, as named below, comprise all changes from the original tariff in effect on the date indicated.

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14	Original		41	Original
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16	Original		43	Original
17	Original		44	First
18	Original		45	Original
19	Original		46	First
20	Original		47	Original
21	Original		48	Original
22	Original		49	Original
23	Original		50	Original
24	Original		51	Original
25	Original			
26	First			

**Indicates tariff pages included with this filing.*

ISSUED: February 9, 2004

EFFECTIVE: February 25, 2004

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0402

**TIME WARNER TELECOM OF THE
MID-SOUTH, LLC**

BellSouth Telecommunications, Inc.
TRA Docket No 03-00391
Tennessee Tariff No. 9
Donna Ramsey of Kathy-K Blake
Exhibit No KKB-3
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Cancels Second Revised Page 3.1

CHECK SHEET continued

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155.3	Original
155.4	Original
155.5	Original
155.6	First *
155.7	Original
155.8	Original *
156	First

PAGE REVISION

ISSUED: February 9, 2004

EFFECTIVE: February 25, 2004

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0402

**TIME WARNER TELECOM OF THE
MID-SOUTH, LLC**

BellSouth Telecommunications, Inc.
TRA Docket No. 03-00391
Tennessee Tariff No. 5
Second Revised Page 6
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Orig.*

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5.1 - Individual Case Basis	156

ISSUED: February 9, 2004

EFFECTIVE: February 25, 2004

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0402

SECTION 4 - PROMOTIONAL OFFERINGS *continued*

4.14 PRI POWERFLEX PROMOTION

4.14.1 Description

The Company is offering the following promotional rates for the PRI services listed below. The following terms and conditions apply to this offer:

- A. This offer is available only to new and existing End User and Internet Service Provider Customers. ISP Customers are eligible for discounted pricing only on PRI IMPS product. Wholesale and Carrier Customers are not eligible to participate.
- B. Discounted pricing is offered on a first-come, first-serve basis until May 28, 2004 or as long as facilities are available, whichever occurs first. Discounted rates may not be available in all markets. The Company reserves the right to limit the number of Customers to which this offer is extended. (T)
- C. Contracts must be executed by May 28, 2004. Service must be installed by July 31, 2004. (T)
(T)
- D. Discounted pricing applies only to monthly recurring charges for the service purchased. It does not apply to PRI features, nor does it apply to outbound-only flat rated service or to PRIs with estimated monthly usage exceeding 200,000 minutes. Nonrecurring charges including, but not limited to, installation, move, change and restore charges will apply at the rates specified in this tariff.
- E. All applicable taxes, surcharges and Federal Subscriber Line Charge will be assessed as appropriate and will not be discounted as part of this promotion.

ISSUED:	February 9, 2004	EFFECTIVE:	February 25, 2004
ISSUED BY:	Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region 233 Bramerton Court Franklin, TN 37069		

TNL0402 ✓

SECTION 4 - PROMOTIONAL OFFERINGS *continued*

4.15 JAZZ UP YOUR NETWORK PROMOTION

4.15.1 Description

Customers who purchase VersiPak Mach2 or VersiPak Mach3 Service between February 25 and April 16, 2004, will receive an Apple mini iPOD (approximate retail value \$250). The following rules apply to this promotion:

- A. Promotion is available only to new and current end-user Customers. Wholesale customers and carriers are not eligible.
- B. All contracts must be executed by April 16, 2004.
- C. Termination liability (as described elsewhere in this tariff) applies for cancellation of service prior to the expiration of the contract term.
- D. Promotional offer is not available upon purchase of products not included in the promotion. This promotion is not valid in conjunction with any other Time Warner Telecom product promotions.
- E. Standard tariff rates apply to all service augmentations requested after the promotional period.
- F. Applicable taxes and surcharges will be billed at standard rates.

(N)

(N)

ISSUED: February 9, 2004 EFFECTIVE: February 25, 2004

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

TNL0402



August 31, 2004
Overnight Delivery

210 N Park Ave
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel 407-740-8575
Fax 407-740-0613
tmi@tminc.com

Ms. Carol Timberlake, Docket Office
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37219-0412

04-1069

RE: Local Tariff Revision Time Warner Telecom of the Mid-South, LLC - #5

Dear Ms. Timberlake:

Enclosed for filing is one original and four (4) copies revised local tariff pages filed on behalf of Time Warner Telecom of the Mid-South, LLC. This filing extends the PRI Powerflex Promotion through September 30, 2004. The Company respectfully requests an effective date of September 1, 2004 for this tariff revision

The following revised tariff pages are included with this filing:

14 th Revised Page 1	Updates Check Sheet;
6 th Revised Page 3.1	Updates Check Sheet;
3 rd Revised Page 155.6	Extends PRI Powerflex Promotion.

Any questions you may have regarding this filing may be directed to my attention at (407) 740-8575 or via e-mail at cwrightman@tminc.com. Please acknowledge receipt of this filing by returning, date-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose. Thank you for your assistance.

Sincerely,

Connie Wightman
Consultant to Time Warner Telecom of the Mid-South, LLC

CW/im
Enclosure

cc: Connie Simon, Time Warner Telecom - Colorado
File Time Warner Telecom of the Mid-South - TN Local
TMS: TNL0410
Project: 04-207

**TIME WARNER TELECOM OF THE
MID-SOUTH, LLC**

**Tennessee Tariff No. 5
14th Revised Page 1
Cancels 13th Revised Page 1**

CHECK SHEET

All pages inclusive of this tariff are effective as of the date shown. Original and revised pages, as named below, comprise all changes from the original tariff in effect on the date indicated.

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17	Original		44	First
18	Original		45	Original
19	Original		46	First
20	Original		47	Original
21	Original		48	Original
22	Original		49	Original
23	Original		50	Original
24	Original		51	Original
25	Original			
26	Second			

**Indicates tariff pages included with this filing.*

ISSUED:	September 1, 2004	EFFECTIVE:	September 1, 2004
ISSUED BY:	Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region 233 Bramerton Court Franklin, TN 37069		

TIME WARNER TELECOM OF THE
MID-SOUTH, LLC

Tennessee Tariff No 5
Sixth Revised Page 3.1
Cancels Fifth Revised Page 3.1

CHECK SHEET *continued*

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155.7	First		
155.8	Original		
155.9	Original		
155.10	Original		
155.11	Original		
155.12	Original		
155.13	Original		
156	First		

ISSUED: September 1, 2004

EFFECTIVE: September 1, 2004

ISSUED BY: Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region
233 Bramerton Court
Franklin, TN 37069

**TIME WARNER TELECOM OF THE
 MID-SOUTH, LLC**

Tennessee Tariff No. 5
 Fourth Revised Page 155.6
 Cancels Third Revised Page 155.6

SECTION 4 - PROMOTIONAL OFFERINGS *continued*

4.14 PRI POWERFLEX PROMOTION

4.14.1 Description

The Company is offering the following promotional rates for the PRI services listed below. The following terms and conditions apply to this offer.

- A. This offer is available only to new and existing End User and Internet Service Provider Customers. ISP Customers are eligible for discounted pricing only on PRI Inbound Modem Pool Service ("IMPS") Product. Wholesale and Carrier Customers are not eligible to participate.
- B. Rates for this promotion are discounted from rates set forth in Section 3.2.7 of this tariff, as shown in Section 4.14.2 below.

 Discounted pricing is offered on a first-come, first-serve basis until September 30, 2004 or as long as facilities are available, whichever occurs first. Discounted rates may not be available in all markets. The Company reserves the right to limit the number of Customers to which this offer is extended. (T)
 (T)
- C. Contracts must be executed by close of business September 30, 2004. Service must be activated no later than November 12, 2004. (T)
 (T)
- D. Discounted pricing applies only to monthly recurring charges for the service purchased. It does not apply to PRI features, nor does it apply to outbound-only flat rated service or to PRIs with estimated monthly usage exceeding 200,000 minutes. Nonrecurring charges including, but not limited to, installation, move, change and restore charges will apply at the rates specified in this tariff.
- E. All applicable taxes, surcharges and Federal Subscriber Line Charge will be assessed as appropriate and will not be discounted as part of this promotion.

ISSUED	September 1, 2004	EFFECTIVE	September 1, 2004
ISSUED BY	Carolyn Marek, Vice President, Regulatory Affairs-Southeast Region 233 Bramerton Court Franklin, TN 37069		

BellSouth Promotions Including PRI Service

Tariff Section	Description
A13 90 3	Key Business Discount Program
A13 90 4	BellSouth Primary Rate ISDN Voice/Data Program
A13 90 5	BellSouth Primary Rate ISDN Voice/Data Program Two
A13 90 15	BellSouth Business Winning Choice Program
A13 90 19	BellSouth Primary Rate ISDN Voice/Data Program Three
A13 90 24	1 st Quarter SBS Data Product Program
A13 90 26	BellSouth Business Winning Choice Two Program
A13 90 32	BellSouth Primary Rate ISDN (PRI) Program
A13 90 36	Select – Product Bonus Points – PRI
A13 90 37	BellSouth Primary Rate ISDN Promotion
A13 90 39	Calling All Channels Promotion
A13 90 44	BellSouth Winning Choice Plus
A13 90 48	BellSouth Integrated Solutions BellSouth Select Bonus – BellSouth Primary Rate ISDN
A13 90 54	Promotion
A13 90 55	BellSouth Primary Rate ISDN Advantage Promotion
A13 90 59	BellSouth Business Winning Rewards
A13 90 68	BellSouth Primary Rate ISDN Advantage Plus Promotion
A13 90 75	BellSouth Select Primary Rate ISDN Bonus
A13 90 77	BellSouth Primary Rate ISDN Advantage Plus Promotion
A13 90 78	BellSouth Integrated Solutions Promotion
A13 90 83	3Q04 BellSouth Integrated Solutions Promotion
A13 90 85	BellSouth PRI Advantage Promotion

CERTIFICATE OF SERVICE

I hereby certify that on October 4, 2004, a copy of the foregoing document was served on the parties of record, via the method indicated:

☐ Hand
☐ Mail
☐ Facsimile
☐ Overnight
☒ Electronic

Henry Walker, Esquire
Boult, Cummings, et al.
414 Union Street, #1600
Nashville, TN 37219-8062
hwalker@boultcummings.com

☐ Hand
☐ Mail
☐ Facsimile
☐ Overnight
☒ Electronic

Martha M. Ross-Bain, Esquire
AT&T
1200 Peachtree Street, Suite 8100
Atlanta, Georgia 30309
rossbain@att.com

☐ Hand
☐ Mail
☐ Facsimile
☐ Overnight
☒ Electronic

Charles B. Welch, Esquire
Farris, Mathews, et al
618 Church St , #300
Nashville, TN 37219
cwelch@farrismathews.com

☐ Hand
☐ Mail
☐ Facsimile
☐ Overnight
☒ Electronic

Joe Shirley, Esquire
Office of Tennessee Attorney General
P. O. Box 20207
Nashville, TN 37202
Joe.shirley@state.tn.us

☐ Hand
☐ Mail
☐ Facsimile
☐ Overnight
☒ Electronic

Edward Phillips, Esq.
United Telephone - Southeast
14111 Capitol Blvd.
Wake Forest, NC 27587
Edward.phillips@mail.sprint.com

☐ Hand
☐ Mail
☐ Facsimile
☐ Overnight
☒ Electronic

Guilford Thornton, Esquire
Stokes & Bartholomew
424 Church Street, #2800
Nashville, TN 37219
gthornton@stokesbartholomew.com

